

ANNUAL REPORT OF NONFINANCIAL DATA FOR FISCAL YEAR 2021

KEVIN J. LILLY, Presiding Officer
JASON E. BOATRIGHT, Member
DEBORAH GRAY MARINO, Member
M. SCOTT ADKINS, Member
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December 31, 2021

The Honorable Greg Abbott, Governor Lisa R. Collie, State Auditor Jerry McGinty, Director, Legislative Budget Board

Dear Sirs and Madam,

We are pleased to submit the Texas Alcoholic Beverage Commission's *Annual Report of Nonfinancial Data* for the fiscal year ending August 31, 2021, in compliance with the TEX. GOV'T CODE ANN. § 2101.0115 and in accordance with the instructions for completing the Annual Report of Nonfinancial Data.

The accompanying report has not been audited and is considered to be independent of the agency's *Annual Financial Report*.

If you have any questions, please contact Chief Financial Officer, Vanessa Mayo, at (512) 206-3290.

Sincerely,

Docusigned by:

Butley MtHles

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A. Bentley Nettles Executive Director

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TEXAS ALCOHOLIC BEVERAGE COMMISSION ANNUAL REPORT OF NONFINANCIAL DATA For the Fiscal Year Ending August 31, 2021

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I. SCHEDULES

I. SCHEDULES

Schedule 1	Appropriation Item Transfers
Schedule 2	HUB Strategic Plan Progress Report
Schedule 3	Indirect Costs
Schedule 4	Professional, Consulting Fees and Legal Service Fees
Schedule 5	Space Occupied
Schedule 6	Exception Letters
Schedule 7	Vehicle Purchases
Schedule 8	Personal Use of State Vehicles
Schedule 9	Schedule of Recycled, Remanufactured and Environmentally Sensitive Purchases

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 1 APPROPRIATION ITEM TRANSFERS* For the Fiscal Year Ending August 31, 2021

ITEM OF APPROPRIATION - AY 2021

A. Goal: Regulate Distribution Strategy \$ \$ A.1.1 13016 Public Enforcement 1,500 (9,280,943) Total, Goal A: Regulate Distribution 1,500 (9,280,943)	(9,279,443)
A.1.1 13016 Public Enforcement	(9,279,443)
Total, Goal A: Regulate Distribution 1,500 (9,280,943)	
	(621,097)
	(621,097)
B. Goal: Process TABC Applications Strategy	(621,097)
B.1.1 13017 Business Compliance0(621,097)	
Total, Goal B: Process TABC Applications0 (621,097)	(621,097)
C. Goal: Collect Fees and Taxes Strategy	
C.1.1 13018 Inspections and Compliance 200,000 (35,604)	164,396
C.2.1 13007 Ports of Entry 120,000 (2,467,970)	
Total, Goal C: Collect Fees and Taxes 320,000 (2,503,574)	
D. Goal: Indirect Administration Strategies	
D.1.1 13800 Central Administration 0 (84,914)	` ' '
D.1.2 13801 Information Resources 0 (5,499,888)	(5,499,888)
D.1.3 13802 Other Support Services 0(2,715)	(2,715)
Total, Goal D: Indirect Administration0(5,587,517)	(5,587,517)
Capital Budget Appropriations	
56001 PC Replacements & Tablet Computers 251,853 (20,523)	231,331
56002 Hardware/Software Acquisitions 339,292 (42,921)	
56003 Public Safety Technology - Replacement 1,101,179 (446,930)	
56004 Licensing & Tax Tech Replacement 3,299,773 (1,012,196)	
56005 Acquisition of Rep-Vehicle for Fleet 738,619 (703,878)	
56006 Public Safety Equipment - Replacement 179,419 (179,796)	
56007 CAPPS Support 75,600 0	` ,
56150 Data Center Consolidation 826,967 (47,101)	
Total, Capital Budget Appropriations 6,812,702 (2,453,344)	
Contingency Appropriations	0
26813 Sec 18.13 Contingency for HB1545 0 0	
37101 Reduction H.B.2, 87th L.S 5,329,741 0	- / /
37301 Savings from CARES Act, 87 th L.S.	_
Total, Contingency Appropriations 13,312,274	13,312,274
NET APPROPRIATION ITEM TRANSFERS 20,446,476 (20,446,476)	0

^{*}This schedule does not include Benefit Replacement Pay Transfers.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 2 HUB STRATEGIC PLAN PROGRESS REPORT For the Fiscal Year Ending August 31, 2021

CATEGORY	Actual for FY 2020*	Actual for FY 2021*	Goal for FY 2021**
Heavy construction other than building contracts	0.00%	0.00%	11.20%
Building construction	0.00%	0.00%	21.10%
Special trade construction contracts	0.73%	11.14%	32.90%
Professional services contracts	0.00%	0.00%	23.70%
Other services contracts	22.96%	64.00%	26.00%
Commodities contracts	14.60%	16.61%	21.10%

^{*}Actual = Percent spent with HUBS from Comptroller's HUB report. The agency had no spending for Heavy Construction or Building Construction in FY 2020 or in FY 2021.

^{**}Goal = Strategic Plan HUB goals

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 3 INDIRECT COSTS

For the Fiscal Year Ended August 31, 2021

Payroll Related Costs		
FICA Employer Matching Contribution	\$2,780,664	
Payroll Retirement Contribution	178,367	
Group Health Insurance	4,879,564	
Payroll Health Insurance Contribution	345,018	
Retirement	3,446,275	
Retirement-Other	115,498	
Unemployment	24,711	
Total Payroll Related Costs	<u> </u>	\$11,770,097
Benefit Replacement Pay (BRP)	\$ 13,310	
Total Benefit Replacement Pay	<u> </u>	\$ 13,310
Indirect Costs - Statewide Full Cost Allocation Plan		
Building Depreciation	\$41,102	
(304) CPA Administration	268,829	
CPA Fiscal and ITD	296,670	
CPA Statewide Procurement	28,157	
CPA Rebates	-34,945	
TFC Planning & Real Estate Management	50,691	
OOG Budget, Policy, & Planning Division	2,235	
(101) State Senate	1,291	
(102) House of Representatives	1,655	
(103) Legislative Council	1,159	
(104) Legislative Budget	8,299	
(105) Reference Library	1,067	
(116) Sunset Advisory Board	1,437	
Total Indirect Costs - Statewide Full Cost Allocation Plan		\$667,647
TOTAL INDIRECT COSTS		\$12,451,054

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 4 PROFESSIONAL, CONSULTING FEES AND LEGAL SERVICE FEES For the Fiscal Year Ended August 31, 2021

NAME	TYPE OF SERVICE RENDERED	AMOUNT
Alfred Deham	Legal – Mediation	\$600.00
Allison Franklin	Employee Training Development	\$13,800.00
Antonio Gracia	Employee Training Development	\$13,800.00
Bob Daemmrich Photography	Photography/Framing	(\$930.00)
CPS HR Consulting	Employee Testing	\$2,800.00
Cressida Kwolek, PHD	Psychological Testing	\$250.00
David Lunan	Employee Training/Speaker	\$220.64
Dept of Licensing Regulation	Polygraph Renewal	(\$350.00)
Gary Morgan	Legal – Mediation	\$500.00
Justin Wood	Employee Training/Speaker	\$288.88
Loblolly Consulting LLC	Program Management/Oversight	\$620,451.00
Loblolly Consulting LLC	Project Management/Business Analysis Services	\$956,548.40
Luis Acuna	Employee Training/Speaker	\$288.88
Neely Counseling Center PLLC	Professional Fees - Client Visits	\$8,061.37
Nicolas Gutierrez III	Employee Training Development	\$13,800.00
Sandersen & Scheffer PLLC	Auditing Services	\$21,517.48
Sistema Technologies	Alcohol Industry Management System	\$1,989,201.00
Texas A&M Engineering Extension Service	Employee Training Development	\$72,762.00
Texas Comptroller of Public Accounts	Employee Training	*\$375.00
Texas Department of Information Resources	Data Center Services	\$868,731.61
Texas Department of Information Resources	Website Development/Redesign	\$353,478.20
Texas Workforce Commission	Auditing Services	\$2,887.24
Workers Assistance Program Inc.	Professional Fees - Client Visits	\$4,550.00
Total Professional / Consulting Fees Total Legal Fees	EXH II – AFR EXH II – AFR	\$4,943,631.70 \$1,100.00
Pending Adjustments	FY21 Adjustments	-\$375.00
Total Professional / Consulting and Legal Fees	EXH II - AFR	\$4,944,356.70

^{*}Adjustment represents pending reclassification of prior year expenditures to the correct comptroller object code. The adjustments are included to tie to TABC's FY2021 Annual Financial Report Exhibit II.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 5A SPACE OCCUPIED – STATE-OWNED BUILDINGS For the Fiscal Year Ending August 31, 2021

Space occupied by the Commission in state-owned buildings as of August 31, 2021, was as follows:

LOCATION	ADDRESS	SQ FT
Austin- Warehouse	4044 Promontory Point, Austin, TX 78744	6,200.00
El Paso- State Tax Office	401 E. Franklin Ave, Suite 120, El Paso, TX 79901	2,884.00

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 5B SPACE OCCUPIED - FREE SPACE For the Fiscal Year Ending August 31, 2021

Free space occupied by the Commission as of August 31, 2021, was as follows:

Location (TX)	Building	Address	Sq Ft
Austin	Warehouse	4044 Promontory Point, Austin, TX 78744	6,200
Belton	Belton Annex Building	550 E. 2nd Street, Belton, TX 76513	640
Denton	Denton County Annex	121 N. Woodrow, Suite 100, Denton, TX 76205	700
El Paso	State Tax Office	401 E. Franklin Ave, Suite 120, El Paso, TX 79901	2,884
Huntsville	Huntsville Police Department	1220 11th St., Huntsville, TX 77340	100
Laredo	Laredo PD Substation	1601 Ortiz Street, Laredo, TX 78041	864
Llano	Llano County Sheriff's Office	2001 N. State Hwy 16, Suite A, Llano, TX 78643	190
Longview	Gregg County Adult Probation	103 W. Whaley Street, Suite 22, Longview, TX 75601	300
Lufkin	Angelina County Sheriff's Office	2311 E. Lufkin Ave., Lufkin, TX 75901	300
McKinney	McKinney County Annex - McKinney Plaza	825 N. McDonald, Suite 180, McKinney, TX 75069	600
New Braunfels	Comal County Annex Building	1297 Church Hill Drive, New Braunfels, TX 78130	275
San Marcos	Hays County Annex Building	111 East San Antonio St., Ste 100, San Marcos, TX 78666	570
Sherman	Grayson County Courthouse	100 W. Houston St., 3rd Floor, Sherman, TX 75090	300

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 5C SPACE OCCUPIED – LEASED SPACE For Fiscal Year Ended August 31, 2021

Rent space occupied by the Commission as of August 31, 2021, was as follows

OFFICE	LOCATION	LESSOR
Abilene Office	500 Chestnut Street, STE 1573	Abilene Tower LLC
Amarillo Office	3131 Bell Street	JSW Properties
Arlington Regional Office	2225 E. Randol Mill Road	J & F Investments/Arlington Downs Twr
Austin HQ	5806 Mesa Drive	ASEM Properties
Austin Office	Confidential	Canyon Hills Realty LTD
Austin Regional Office	7700 Chevy Chase Drive, Ste 1.200	Omninet Chase Park
Beaumont Office	3535 Calder Road, Ste 238	Mobiloil Credit Union
Brownsville POE	USBS B&M TABC Booth	General Services Admin
Brownsville POE	USBS Gateway Prim/Sec Insp	General Services Admin
Brownsville POE	USBS Los Tomates TABC Booth	General Services Admin
Bryan Office	1716 Briarcrest Drive, Ste 508	GGE LTD
Conroe Office	702 North Thompson	Five Star Interest
Corpus Christi Office	2820 S. Padre Island Drive, Ste 120	Zeba LLC
Del Rio POE	USBS Del Rio New TABC Booth	General Services Admin
Donna Bridge POE	9000 International Blvd	City of Donna
Eagle Pass POE	USBS Eagle Pass II TABC Booth	General Services Admin
Eagle Pass POE	USBS Eagle Pass TABC Booth	General Services Admin
El Paso POE	USBS BOTA Bldg A Administration	General Services Admin
El Paso POE	USBS BOTA Bldg C Headhouse	General Services Admin
El Paso POE	USBS PDN (Paso Del Norte) Headhouse	General Services Admin
El Paso POE	USBS Ysleta Cargo Entry Canopy	General Services Admin
EL Paso- SIU Office	5450 Hurd Court Place	Mesa Hills Court LLC
Galveston Sea Port POE	2502 Harborside Drive, Terminal 1	Galveston Port Facilities Corp
Hidalgo Int'l Bridge POE	929 International Blvd	City of McAllen
Houston Regional Office	427 West 20th.	Heights Medical Tower
Laredo POE	USBS Convent Laredo TABC Booth	General Services Admin
Laredo POE	USBS Convent	General Services Admin
Laredo POE	USBS J&L Bldg 3 Secondary Inspection	General Services Admin
Los Indios POE	USBS Los Indios TABC Booth	General Services Admin
Lubbock Office	612 W. Loop 289, Ste 100	Epic Sky Properties/Alliance Realty
McAllen Office	6521 North 10th Street # D	Eventide Ventures LLC
Mission POE	USBS Anzalduas TABC Booth	General Services Admin
Odessa Office	6010 E. Highway 191, Ste 234	Westwind/Haven Group
Pharr Int'l Bridge POE	9901 S. Cage Blvd	City of Pharr
Presidio Int'l Bridge POE	PO Box 2829	RCS
Progreso Int'l Bridge POE	251 S. International Blvd	Sam R. Sparks LP (B&P)
Richmond Office	1521 Eugene Heimann Circle	Fort Bend County
Roma POE	USBS Roma Admin Bldg	General Services Admin
San Angelo Office	622 S. Oakes Street	City of San Angelo
San Antonio Regional Ofc.	4203 Woodcock Drive	Brass Centerview LLC
Tyler Office	3800 Paluxy Drive, Ste 501 & 502	Genecov Investments
Waco Office	900 Washington Street, 6th Floor	Brazos River Capital TLIC LLC
Wichita Falls Office	624 Indiana Street, STE 302	MWH Group PC

.

LEASE NO	TYPE	USABLE SQ FT	FTE'S	MO. RENT	COST/SQ FT *	ANNUAL COST	COMMENTS
ABC-066	Office	2,802.00	4	\$3,093.88	\$1.10	\$37,126.56	Expires 08/31/2023
ABC-078	Office	2,432.00	5	\$2,700.00	\$1.11	\$32,400.00	Expires 08/31/2022
ABC-015A	Office	14,666.00	56	\$21,387.92	\$1.46	\$256,655.04	Expires 12/31/2023
ABC-092	Office	48,237.00	207	\$80,986.30	\$1.68	\$971,835.60	Expires 08/31/2024
20-00014	Office	3,073.00	3	\$7,682.50	\$2.50	\$92,190.00	Expires 10/31/2022
ABC-053	Office	5,378.00	1	\$12,478.16	\$2.32	\$149,737.92	Termed 08/31/2020
ABC-060	Office	361.00	4	\$901.00	\$2.50	\$10,812.00	Expires 08/31/2023
GS-07P-OTX02462	Tax Booth	148.37	4	\$346.93	\$2.34	\$4,163.16	Expires 12/31/2024
GS-07P-OTX02463	Tax Booth	246.26	4	\$490.06	\$1.99	\$5,880.72	Expires 12/31/2024
GS-07P-OTX02469	Tax Booth	138.88	4	\$181.78	\$1.31	\$2,181.36	Expires 04/16/2023
ABC-073	Office	1,830.00	6	\$3,050.85	\$1.67	\$36,610.20	Expires 08/31/2021
ABC-016	Office	2,414.00	8	\$2,966.01	\$1.23	\$35,592.12	Expires 08/31/2021
L-20-00030	Office	2,996.00	12	\$3,035.00	\$1.01	\$36,420.00	Expires 08/31/2023
GS-07P-OTX02406	Tax Booth	165.00	3	\$524.15	\$3.18	\$6,289.80	Expires 12/22/2024
ABC-091	Tax Booth	877.00	1	\$2,250.00	\$2.57	\$27,000.00	Expires 12/14/2020
GS-07P-OTX02403	Tax Booth	97.11	4	\$127.42	\$1.31	\$1,529.04	Expires 10/31/2023
GS-07P-OTX02470	Tax Booth	162.08	4	\$177.75	\$1.10	\$2,133.00	Expires 03/31/2025
GS-07P-OTX02404	Tax Booth	112.00	2	\$162.94	\$1.45	\$1,955.28	Expires 06/30/2025
GS-07P-OTX02407	Tax Booth	305.05	1	\$286.24	\$0.94	\$3,434.88	Expires 08/31/2024
GS-07P-OTX02466	Tax Booth	634.00	8	\$1,796.33	\$2.83	\$21,555.96	Expires 04/30/2025
GS-07P-OTX02476	Tax Booth	71.12	8	\$68.63	\$0.96	\$823.56	Expires 03/31/2024
ABC-098	Office	1,200.00	14	\$2,015.21	\$1.68	\$24,182.52	Termed 08/31/2020
ABC-096	Tax Booth	181.00	5	\$524.57	\$2.90	\$6,294.84	Expires 08/31/2025
ABC-055	Tax Booth	650.00	15	\$2,306.27	\$3.55	\$27,675.24	Expires 08/31/2021
ABC-052	Office	9,787.00	78	\$12,723.00	\$1.30	\$152,676.00	Mo-Mo
GS-07P-0TX00351	Tax Booth	37.00	2	\$218.91	\$5.92	\$2,626.92	Expires 06/30/2023
GS-07P-OTX02386	Tax Booth	162.27	19	\$1,328.41	\$8.19	\$15,940.92	Expires 09/30/2024
GS-07P-OTX02400	Tax Booth	166.00	2	\$426.66	\$2.57	\$5,119.92	Expires 09/30/2024
GS-07P-OTX02399	Tax Booth	79.32	4	\$162.61	\$2.05	\$1,951.32	Expires 08/31/2024
ABC-079	Office	3,000.00	12	\$4,565.17	\$1.52	\$54,782.04	Expires 08/31/2023
ABC-095	Office	4,553.00	21	\$7,326.61	\$1.61	\$87,919.32	Expires 08/31/2022
GS-07P-OTX02420	Tax Booth	86.00	1	\$1,104.56	\$12.84	\$13,254.72	Expires 11/30/2025
16-00006	Office	2,615.00	5	\$3,522.62	\$1.35	\$42,271.44	Expires 08/31/2025
16-00005	Tax Booth	198.00	2	\$550.00	\$2.78	\$6,600.00	Expires 08/31/2025
ABC-081P	Tax Booth	24.00	2	\$450.00	\$18.75	\$5,400.00	Mo-Mo
ABC-049	Tax Booth	374.00	13	\$4,959.00	\$13.26	\$59,508.00	Expires 08/31/2022
ABC-097	Office	1,390.00	8	\$2,085.00	\$1.50	\$25,020.00	Expires 12/31/2022
GS-07P-OTX02405	Tax Booth	104.00	4	\$120.00	\$1.15	\$1,440.00	Expires 12/22/2024
ABC-303-9918	Office	425.00	3	\$435.27	\$1.02	\$5,223.24	Expires 07/31/2024
ABC-076	Office	8,024.00	31	\$12,794.02	\$1.59	\$153,528.24	Expires 11/30/2021
ABC-062	Office	2,182.00	8	\$3,273.00	\$1.50	\$39,276.00	Mo-Mo
ABC-068A	Office	2,681.42	8	\$3,351.77	\$1.25	\$40,221.24	Expires 08/31/2021
21-00002	Office	1,033.00	1	\$765.00	\$0.74	\$9,180.00	Expires 08/31/2023

^{*}Cost per square foot is calculated by contracted monthly rent divided by square footage and rounded to the nearest hundreth.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 5D SPACE OCCUPIED – FEDERAL LEASE AGREEMENTS For the Fiscal Year Ending August 31, 2021

As of August 31, 2021, the Commission holds the following license agreements for lease space at bridge sites into Mexico. The General Services Administration of the Federal Government issues the licenses*.

GSA LICENSE NUMBER	LOCATION	MONTHLY FEE	LEASE EXPIRES
GS-07P-OTX02386	USBS J&L Bldg. 3 Secondary Inspection	\$426.66	9/30/2024
GS-07P-OTX02399	USBS Los Indios TABC Booth	\$162.61	8/31/2024
GS-07P-OTX02400	USBS Convent	\$1,328.41	9/30/2024
GS-07P-OTX02403	USBS Eagle Pass TABC Booth	\$177.75	3/31/2025
GS-07P-OTX02404	USBS Ysleta Cargo Entry Canopy	\$68.63	3/31/2024
GS-07P-OTX02405	USBS Roma Admin Bldg.	\$120.00	12/22/2024
GS-07P-OTX02406	USBS Del Rio New TABC Booth	\$524.15	12/22/2024
GS-07P-OTX02407	USBS PDN (Paso Del Norte) Headhouse	\$1,796.33	4/30/2025
GS-07P-OTX02420	USBS Anzalduas TABC Booth	\$1,104.56	11/30/2025
GS-07P-OTX02462	USBS Gateway Prim/Sec Insp	\$490.06	12/31/2024
GS-07P-OTX02463	USBS B&M TABC Booth	\$346.93	12/31/2024
GS-07P-OTX02466	USBS BOTA Bldg. C Headhouse	\$286.24	8/31/2024
GS-07P-OTX02469	USBS Los Tomates TABC Booth	\$181.78	4/16/2023
GS-07P-OTX02470	USBS Eagle Pass II TABC Booth	\$127.42	10/31/2023
GS-07P-0TX00351	USBS Convent Laredo TABC Booth	\$218.91	6/30/2023
GS-07P-OTX02476	USBS BOTA Bldg. A Administration	\$148.72	6/30/2025

^{*}The above license agreements allow the Commission to operate at federal sites. The monthly fee is based on the cost of utilities, new construction amortization, and/or rental fees associated with providing space to the agency by the General Services Administration. The fees may be adjusted based on increases in utilities, maintenance, and construction costs.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 6
EXCEPTION LETTERS
For the Fiscal Year Ending August 31, 2021

During the fiscal year ending August 31, 2021, the Texas Alcoholic Beverage Commission prepared the following exception letters.

Purchase order 21-40172 These specifications and/or requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why	\$8,032.50
requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why	
competing products are not satisfactory and are proprietary in nature. This is a software tool for forensic accountants in enforcement and federal crimes unit to investigate financial crimes.	
Purchase order 21-40483 These specifications and/or requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why competing products are not satisfactory and are proprietary in nature. Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.206: Texas Procurement Methods. These goods and services are "Not available from any other source" and the vendor is Sole Source in nature as goods and services can only be obtained and distributed from said vendor. TABC implemented Conga Contract Lifecycle management system for	\$12,131.47
	Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why competing products are not satisfactory and are proprietary in nature. Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.206: Texas Procurement Methods. These goods and services are "Not available from any other source" and the vendor is Sole Source in nature as goods and services can only be obtained and distributed from said vendor. TABC implemented Conga Contract

Vendor	Product	Justification	Amount
BLUE LIGHT LLC	Software/Maintenance Services	Purchase order 21-40441	\$11,353.35
	Services	These specifications and/or requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why competing products are not satisfactory and are proprietary in nature. Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.206: Texas Procurement Methods. These goods and services are "Not available from any other source" and the vendor is Sole Source in nature as goods and services can only be obtained and distributed from said vendor.	
		Web based user interface to increase functionality of IBM i2 analyst notebooks. This software is in support of Texas Governor disruption of human trafficking in Texas.	
CALLYO 2009 CORP	Subscription Services	Purchase order 21-40166 These specifications and/or requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why competing products are not satisfactory and are proprietary in nature. Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.206: Texas Procurement Methods. These goods and services are "Not available from any other source" and the vendor is Sole Source in nature as goods and services can only be obtained and distributed from said vendor.	\$7,428.00
		This software app and services are used by enforcement investigators. The package included 20 phone lines/ 4 Audio Accessories/ 4,000 Feature credits for MMS and VIP Call Monitoring/In-Person training.	

Vendor	Product	Justification	Amount
CODETWO	Subscription Services	Purchase order 21-40320	\$2,895.75
		These specifications and/or requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why competing products are not satisfactory and are proprietary in nature. In accordance with Texas Government Code, 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.206: Texas Procurement Methods. These goods and services are "Not available from any other source" and the vendor is Sole Source in nature as goods and services can only be obtained and distributed from said	
		vendor. Email signature service for Office 365.	
DILIGENT CORPORATION	Subscription Services	Purchase order 21-40019	\$10,000.00
		DIR Blanket Exemption - Publication - Subscription	
		In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services.	
		"Direct Publication - Not available from any other source."	
		BoardDocs is used to prepare for and execute TABC Commission Meetings.	

	Product	Justification	Amount
FISH FISH AND LONG	Subscription Services	Purchase order 21-40312 DIR blanket exemption - Publication - Subscription In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 Online Texas Legislative Information and Service.	\$8,307.25

Vendor	Product	Justification	Amount
MARINUS ANALYTICS LLC	Subscription Services	Purchase order 21-40230 DIR blanket exemption - Publication - Subscription In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 Marinus Analytics provides the Traffic Jam software that uses facial recognition to decrease investigations and find victims quickly and take down organized criminal networks. The procurement of this software is essential in support of Texas Governor's and TABC's goal to disrupt and dismantle human trafficking in Texas.	\$9,933.00

Vendor	Product	Justification	Amount
MELTWATER NEWS US INC	Subscription Services	Purchase order 21-40018 DIR Blanket exemption - Publication - Subscription Services	\$11,025.00
		In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services.	
		"Direct Publication - Not available from any other source."	
		Meltwater allows the agency to monitor news, produce daily news clips, to develop media contact lists and is the system used to send out news releases.	
MICRO FOCUS SOFTWARE INC	Subscription Services	Purchase order 21-40135	\$35,913.50
		These specifications and/or requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why competing products are not satisfactory and are proprietary in nature. In accordance with Texas Government Code, 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.206: Texas Procurement Methods. These goods and services are "Not available from any other source" and the vendor is Sole Source in nature as goods and services can only be obtained and distributed from said vendor. This product has become sole source due to Cloud activities can only be purchases and distributed. This system provides a central location for the agency to archive, easily access and audit data found in social media, email,	

Vendor	Product	Justification	Amount
WYNDBEND MULTIMEDIA, INC.	Product Subscription Services	Purchase order 21-40327 DIR blanket exemption - Publication - Subscription In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services.	\$1,836.00
		"Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 Workflow Module for Zendesk	
PEN-LINK LTD	Software/Maintenance Services	Purchase order 21-40372 These specifications and/or requirements are being advertised under Section 2155.067, Texas Government Code; and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.209. The procuring agency has on file an approved justification for the specifications and the reasons why competing products are not satisfactory and are proprietary in nature. Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.206: Texas Procurement Methods. These goods and services are "Not available from any other source" and the vendor is Sole Source in nature as goods and services can only be obtained and distributed from said vendor. Penlink software provides a comprehensive collection and analysis solution for judicially authorized real time and historic data. This software is in support of Texas Governor disruption	\$10,780.63

Vendor	Product	Justification	Amount
QUORUM REPORT	Subscription Services	Purchase order 21-40061 DIR Blanket exemption - Publication - Subscription In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 Texas Politics Subscription	\$360.00
SEVENTH COMPASS INC	Subscription Services	Purchase order 21-40148 DIR Publication Subscription Exemption In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 Agency Messaging.	\$1,813.00

Vendor	Product	Justification	Amount
SKOPENOW INC	Subscription Services	Purchase order 21-40487 DIR Blanket Exemption Texas Government Code, Title 10, Subtitle D, Section 2155.140 PURCHASE FROM GIFT OR GRANT NOT WITHIN COMMISSION'S PURCHASING AUTHORITY. The commission's authority does not apply to a purchase of goods or services from a gift or grant, including an industrial or federal grant or contract in support of research. In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 To assist Intelligence group with gathering and organizing social media for open-source investigations	\$2,333.60

Vendor	Product	Justification	Amount
TRANSUNION RISK AND ALTERNATIVE	Subscription Services	Purchase order 21-40062 and 21-40375 DIR Blanket exemption - Publication - Subscription In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 TLOxp Database - Vehicle Searches	\$1,673.50

Vendor Product	Justification	Amount
Vendor WHOOSTER, INC. Subscription Services	Purchase order 21-40249 DIR blanket exemption - Publication - Subscription In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 Whooster is a Data Service company whose mission is to provide real-time actionable intelligence related to persons of interest to reduce investigation accuracy. Our data is utilized for both preventative and post-incident response.	Amount \$4,200.00

Vendor	Product	Justification	Amount
ZENDESK INC.	Subscription Services	Purchase order 21-40158 DIR Blanket exemption - Publication - Subscription In accordance with Texas Government Code, Title 10, Subtitle D, Chapter 2155.062 (a) In purchasing goods and services the commission may use, but is not limited to, the:(1) contract purchase procedure Direct Publication Purchases (PCC K); and Administrative Code, Title 34, Part 1, Chapter 20, Subchapter C, Rule 20.41: Texas Procurement and Support Services. "Not available from any other source." Texas Government Code, Title 10, Subtitle D, Chapter §2155.083. If Texas Procurement and Support Services, other agencies or local governments believe that the solicited goods or services may be proprietary to one vendor under Government Code, §2155.067, that procuring entity shall include the following statement in the request for offers: "The issuing office believes that the requested items in this request for offers may be proprietary to one vendor under Government Code, §2155.067 Agency-wide integrated customer support ticketing system used by ITD Help Desk.	\$26,640.00

SCHEDULE 7 VEHICLE PURCHASES For the Fiscal Year Ended August 31, 2021

During fiscal year 2021, the agency purchased **0** replacement vehicles.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 8 SCHEDULE OF STATE-OWNED VEHICLES For the Fiscal Year Ended August 31, 2021

Vehicles Assigned to Peace Officers

A Texas Alcoholic Beverage Commission vehicle is assigned to all agency commissioned peace officers. The officers assigned vehicles are subject to call twenty-four hours a day, and their duties may require immediate response to situations affecting the safety and wellbeing of the citizens of this state.

Austin Headquarters Vehicle Assignments

Listed below are the names and positions of personnel assigned to the Austin headquarters whose duties require the assignment of a state vehicle on a full-time basis. All headquarters personnel with assigned vehicles are commissioned peace officers.

Department: Name, Title	Description
Enforcement Robert Saenz, Deputy Executive Director- Enforcement Victor Kuykendoll, Chief of Law Enforcement Ronald Swenson, Assistant Chief of Law Enforcement John Altum, Captain	Vehicle assignments to headquarters personnel are limited to commissioned peace officers. Officers are subject to call twenty-four hours a day and job duties may require immediate response to situations affecting the safety and
Ports of Entry John Reney, Director	wellbeing of the public and the effective administration of the agency. Other headquarters employees may use agency
Training Xavier Casares, Deputy Director Alberto Rodriguez, Captain Alejandra Nieto, Lieutenant Cristobal Martinez, Sergeant	pool vehicles that are properly marked for business related travel. There are approximately 30 employees that use a pool vehicle on a regular basis.
Office of Inspector General Peter Heller, Investigator	

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

SCHEDULE 9 SCHEDULE OF RECYCLED, REMANUFACTURED AND ENVIRONMENTALLY SENSITIVE PURCHASES

For the Fiscal Year Ended August 31, 2021

FY 2021 Agency Report of Recycled, Remanufactured and Environmentally Sensitive Purchases			
Agency No. 458	Agency Name: Texas Alcoholic Beverage Commission		
Point of Contact:	Audrey Rosales, General Services Manager of Business Services		
Phone Number:	(512) 206-3262		
E-Mail Address:	audrey.rosales@tabc.texas.gov		

E1, E2, or E3	Description	Non- Delegated	Delegated	Total
Total E1	•		<u> </u>	
Including 1st Choice	Recycled	\$0	\$6,646.00	\$6,646.00
Total E2				
Including 1st Choice	Remanufactured	\$0	\$52.00	\$52.00
Total E3				
Including 1st Choice	Environmentally Sensitive	\$0	\$1,943.00	\$1,943.00
Total of E1, E2, and E3 includes Recycled 1st Choice Targeted Totals		\$0	\$8,641.00	\$8,641.00

	Expenditures			
FY 2021 1st Choice Targeted Commodities	1 st Choice Products (A)	Virgin Counterpart (B)	Total (A+B)	% Spent on 1st Choice Products 100* [A/(A+B)]
Motor Oil & Lubricants	\$32.00	\$0	\$32.00	100%
Toilet Paper, Toilet Seat Covers & Paper Towels	\$439.00	\$116.00	\$555.00	79.10%
Printing Paper, Copier Paper, & Computer Paper	\$6,252.00	\$0	\$6,252.00	100%
Business Envelopes	\$549.00	\$0	\$549.00	100%
Plastic Trash Bags	\$1,177.00	\$0	\$1,177.00	100%
Plastic Cover Binders	\$192.00	\$0	\$192.00	100%
Recycling Containers	\$0	\$0	\$0	0%
Photocopiers	\$0	\$0	\$0	0%
Total 1 st Choice Targeted Commodities	\$8,641.00	\$116.00	\$8,757.00	98.67%

SCHEDULE 9 (Continued)

Summary of Total Number of Justification Letters	Exception (1) Cost	Exception (2) Quality	Exception (3) Not Available	Exception (4) Other
Motor Oil & Lubricants	0	0	0	0
Toilet Paper, Toilet Seat Covers & Paper Towels	0	0	3	0
Printing Paper, Copier Paper, & Computer Paper	0	0	0	0
Business Envelopes	0	0	0	0
Plastic Trash Bags	0	0	0	0
Plastic Covered Binders	0	0	0	0
Recycling Containers	0	0	0	0
Photocopiers	0	0	0	0
Total Number(s)	0	0	3	0

II. ADDENDA

ADDENDA

Addendum A	Organization of the Texas Alcoholic Beverage Commission
Addendum B	Organizational Chart
Addendum C	Service Efforts and Accomplishments
Addendum C.1	Service Efforts and Accomplishments – Business and Revenue Operations
Addendum C.2	.Service Efforts and Accomplishments – Enforcement
Addendum C.3	.Service Efforts and Accomplishments – Chief of Staff
Addendum C.4	.Service Efforts and Accomplishments – General Counsel and Legal Services
Addendum C.5	Service Efforts and Accomplishments – Executive Division Offices
Addendum D	. Wet-Dry Status of Texas Counties
Addendum E	. Local Option Elections
Addendum F.1	Detail Statement of Collections
Addendum F.2	Per Capita Consumption
Addendum F.3	Historical Summary of Revenue Collections
Addendum G	. Inventory of Confiscated Alcoholic Beverages

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM A ORGANIZATION OF THE TEXAS ALCOHOLIC BEVERAGE COMMISSION (458) For the Fiscal Year Ended August 31, 2021

Created as the Texas Liquor Control Board by H.B. 77, 44th Legislature, 2nd Called Session (1935), this Commission was organized and began functioning on November 16, 1935. The Texas Liquor Control Board remained the Commission's name until January 1, 1970, when H.B. 379, 61st Legislature, Regular Session (1969), became effective, redesignating its title to Texas Alcoholic Beverage Commission (the Commission).

The Commission is charged with the administration and enforcement of the Texas Alcoholic Beverage Code. As described in Title 2, Chapter 5, Subchapter B of the Alcoholic Beverage Code, the powers and duties of the Commission are as follows:

"Sec. 5.31. GENERAL POWERS AND DUTIES. The Commission may exercise all powers, duties and functions conferred by this code, and all powers incidental, necessary, or convenient to the administration of this code. It shall inspect, supervise, and regulate every phase of the business of manufacturing, importing, exporting, transporting, storing, selling, advertising, labeling, and distributing alcoholic beverages, and the possession of alcoholic beverages for the purpose of sale or otherwise. It may prescribe and publish rules necessary to carry out the provisions of this code."

Article IX, Section 5.09 of the Appropriations Act adopted by the 86th Legislature authorizes per diem for Commission members consisting of compensatory per diem at \$30 per day; actual expenses for meals and lodging at the rates specified in the Act for state employees; and transportation reimbursement at the rates specified in the Act for state employees.

The Commission members serving on August 31, 2021, are listed below:

Name	City of Residence	Term Expires*
Kevin J. Lilly, Presiding Officer	Houston, TX	11-15-2021
Jason E. Boatwright	Dallas, TX	11-15-2023
M. Scott Adkins	El Paso, TX	11-15-2023
Deborah Gray Marino	San Antonio, TX	11-15-2025
Hasan K. Mack	Austin, TX	11-15-2025

^{*}Commissioners continue to serve following the expiration of their terms until replaced by the Governor.

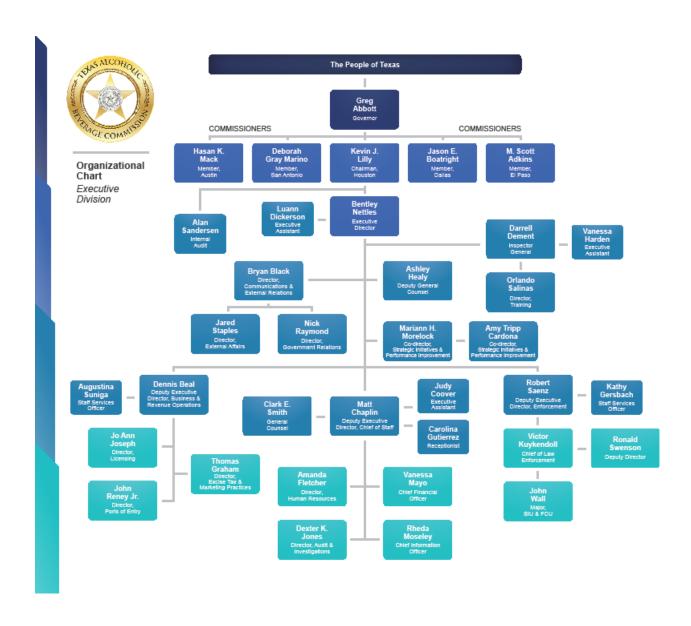
ADDENDUM A CONTINUED ORGANIZATION OF THE TEXAS ALCOHOLIC BEVERAGE COMMISSION (458) For the Fiscal Year Ended August 31, 2021

An Executive Director, who is appointed by the Commissioners, is responsible for managing the Commission's daily operations. Mr. A. Bentley Nettles was named Executive Director by the Commission on August 2, 2017. The Commission's key personnel as of August 31, 2021, are listed below:

Name	Title
A. Bentley Nettles	Executive Director
Matt Chaplin	Deputy Executive Director, Chief of Staff
Dennis Beal	Deputy Executive Director, Business & Revenue Operations
Robert Saenz	Deputy Executive Director, Enforcement
Bryan Black	Director, Communications & External Affairs
Amy Cardona	Co-Director, Strategic Initiatives and Performance Improvement
Darrell Dement	Inspector General
Thomas Graham	Director, Tax & Marketing Practices Division
Amanda Fletcher	Director, Human Resources Division
Dexter Jones	Director, Audit & Investigation Division
Jo Ann Joseph	Director, Licensing Division
Victor Kuykendoll	Chief of Law Enforcement
Vanessa Mayo	Chief Financial Officer
Mariann Morelock	Co-Director, Strategic Initiatives and Performance Improvement
Rheda Moseley	Director, Innovation & Technology
Nick Raymond	Director, Governmental Relations
John Reney, Jr	Director, Ports of Entry
Orlando Salinas	Director, Training Division
Clark Smith	General Counsel
Ashley Healy	Deputy General Counsel
Jared Staples	Director, External Affairs

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM B
ORGANIZATIONAL CHART
For the Fiscal Year Ended August 31, 2021



TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM C SERVICE EFFORTS AND ACCOMPLISHMENTS For Fiscal year Ending August 31, 2021

For the Fiscal	Years Ending
August 2020	August 2021

A. Goal: PROMOTE THE HEALTH, SAFETY & WELFARE

To protect the peace and safety of the public by taking positive steps to encourage voluntary compliance with the Texas Alcoholic Beverage Code and other state laws and by undertaking enforcement and regulatory actions that are fair and effective.

Outcomes:

Percentage of Priority Licensed Locations Inspected by		
Enforcement Agents	51.72%	55.44%

A.1.1 Strategy: ENFORCEMENT

Deter and detect violations of the Alcoholic Beverage Code by inspecting licensed establishments, by investigating complaints and by providing or sponsoring compliance and increase the public's awareness of the state's alcoholic educational programs that promote voluntary beverage laws.

Outputs:

Number of Inspections Conducted by Enforcement Agents	46,069	47,895
Number of OCA/Trafficking Investigations Closed	190	129
Number of Multiagency Joint Operations Targeting OCA/Trafficking in Border Region	1,027	1,234
Number of Undercover Operations Conducted	8,666	4,329
Efficiencies:		
Average Cost Per Enforcement Inspection	\$579.21	\$484.89
Average Cost of Multi-Agency Join Operations Targeting Organized Crime & Trafficking Statewide	\$1,095.52	\$476.75

ADDENDUM C CONTINUED

F	or the	Fiscal	Years	Ending
Α	ugust	2020	Augu	ıst 2021

B. Goal: PROCESS APPLICATIONS & ISSUE ALCOHOLIC BEVERAGE LICENSES/PERMITS

Process alcoholic beverage license/permit applications and issue licenses/permits while ensuring compliance with the Alcoholic Beverage Code.

Outcomes:

Average Number of Days Required to Approve an Original Primary License or Permit

41.62

37.49

B.1.1 Strategy: LICENSING

Issue licenses and permits while ensuring compliance with laws regarding ownership, performance, tax securities, and other regulatory requirements.

Outputs

Number of Licenses/Permits Issued

66,811

65,219

Efficiencies

Average Cost Per License/Permit Processed

\$64.31

\$63.64

C. Goal: ENSURE COMPLIANCE WITH TAXES & FEES

To ensure compliance with the Alcoholic Beverage Code in the manufacturing, importing, exporting, transporting, storing, selling serving, and distributing of alcoholic beverages.

Outcomes:

Percent of Audits Found to Be in Full Compliance	85.75%	86.50%
Percent of Inspections Where Licensees Were in Full		
Compliance	99.98%	99.99%

ADDENDUM C CONTINUED

For the Fiscal	Years Ending
August 2020	August 2021
1,783	2,148
41,919	44,990
\$861.45	\$732.30
1,471,289	1,521,916
375,304	327,166
	1,783 41,919 \$861.45

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM C.1 SERVICE EFFORTS AND ACCOMPLISHMENTS – BUSINESS & REVENUE OPERATIONS For the Fiscal Year Ended August 31, 2021

The Deputy Executive Director for Business & Revenue Operations oversees the agency's revenue generating divisions—Licensing, Tax & Marketing Practices, Ports of Entry. Key Service efforts and accomplishments for each of these divisions are described below.

LICENSING DIVISION

The Licensing Division investigates and processes applications for all phases of the alcoholic beverage industry, including the manufacture, sale, purchase, transportation, storage, and distribution of alcoholic beverages. The division must ensure that each applicant qualifies to hold such license/permit and adheres to all applicable regulatory requirements. Over the course of FY 2021, the Licensing Division processed a total of 78,365 original, renewal, and supplemental applications and issued a total of 61,684 licenses and permits. The state revenue from agency licensing fees and surcharges was approximately \$75,008,631.

The number of alcoholic beverage permits & licenses issued in FY 2021 in each license class were:

Licenses & Permits Issued - FY 2021

Class	Class Description	Nbr. Issued
AB	Airline Beverage Permit	10
AW	Manufacturer's Agent's Warehousing Permit	7
В	Brewer's Permit	81
BA	Manufacturer's License	43
BB	General Distributor's License	39
ВС	Branch Distributor's License	8
BE	Beer Retailer's On Premise License	207
BF	Beer Retailer's Off Premise License	2,879
BG	Wine & Beer Retailer's On Premise Permit	5,090
ВН	Temporary Beer License or Wine and Beer License (4 Day)	827
BI	Importer's License	24
BJ	Importer's Carrier's License	3
BL	Retailer's On Premise Late Hours	464
BP	Brewpub License	211
BQ	Wine & Beer Retailer's Off Premise Permit	8,469
BK	Beer Agent	6
BS	Non Resident Manufacturer's License	241
С	Carrier's Permit	343

ADDENDUM C.1 CONTINUED

Licenses & Permits Issued – FY 2021 (Continued)

Class	lace Class Description		
	Class Description	Issued	
CA	Temporary License - Charitable Auction Permit (5 Day)	181	
СВ	Caterer's Permit	1,311	
CD	Consumer Delivery Permit	3	
D	Distiller's and Rectifier's Permit	112	
DA	Self Distributor Permit	50	
DB	Self Distributor License	0	
DS	Direct Shipper's Permit	1,010	
E	Local Cartage Permit	934	
ET	Local Cartage Permit (Warehouse/Transfer Company)	2	
FB	Food and Beverage Certificate	9,152	
FC	Forwarding Center Certificate	37	
G	Winery Permit	429	
GF	Winery Festival Permit	267	
GS	Winery Storage Permit	1	
HP	Temporary License - Special Wine and Beer Permit (4 Day)	9	
J	Bonded Warehouse Permit	14	
K	Public Storage Permit	12	
L	Private Storage Permit	35	
LB	Mixed Beverage Late Hours Permit	5,377	
LP	Local Distributor's Permit	431	
MB	Mixed Beverage Permit	8,215	
MI	Minibar Permit	61	
N	Private Club Registration Permit	397	
NB	Private Club Beer & Wine Permit	23	
NE	Private Club Exemption Certificate Permit	168	
NL	Private Club Late Hours Permit	151	
0	Private Carrier's Permit	403	
Р	Package Store Permit	1,418	
PE	Beverage Cartage Permit	5,069	
PB	Passenger Bus Beverage Permit	3	
PR	Promotional Permit	41	
PS	Package Store Tasting Permit	1,267	
PT	Passenger Train Beverage Permit	2	
Q	Wine Only Package Store Permit	1,477	
RM	Mixed Beverage Restaurant Permit with FB	2,023	
S	Non Resident Seller's Permit	1,435	

ADDENDUM C.1 CONTINUED

Licenses & Permits Issued – FY 2021 (Continued)

Class	Class Description	Nbr. Issued
SB	Temporary License - Special 3 Day Wine and Beer Permit	142
Т	Nonresident Seller's Permit	1
ТВ	Daily Temporary Mixed Beverage Permit	667
TN	Daily Temporary Private Club Permit	46
U	Non Resident Brewer's Permit	209
V	Wine & Beer Retail Permit - Excursion Boat	5
W	Wholesaler's Permit	115
WP	Waterpark Permit	0
Χ	General Class B Wholesaler's Permit	27
Total - All Licenses & Permits Issued		

In addition to the licenses and permits enumerated above, Licensing personnel issued 3,123 caterer's and wine festival certificates for temporary events.

The licenses and permits active on August 31, 2021 in each license class were:

Active Licenses & Permits - August 31, 2021

Class	Description	Total Active
Α	Agent's Permit	142
AB	Airline Beverage Permit	24
AW	Agent's Manufacturing Warehousing Permit	15
В	Brewer's Permit	157
BA	Manufacturer's License	102
BB	General Distributor's License	103
ВС	Branch Distributor's License	67
BE	Beer Retailer's On Premises License	695
BF	Beer Retailer's Off Premises License	6,768
BG	Wine and Beer Retailer's Permit	10,742
BI	Importer's License	142
BJ	Importer's Carrier's License	15
BK	Agent's Beer License	173
BL	Retail Dealer's On Premises Late Hours Permit	1,237
BP	Brewpub License	338
BQ	Wine and Beer Retailer's Off Premises Permit	19,808
BS	Nonresident Manufacturer's License	516
С	Carrier's Permit	621
СВ	Caterer's Permit	2,073
CD	Consumer Delivery Permit	18
D	Distiller's & Rectifier's Permit	195

ADDENDUM C.1 CONTINUED

Licenses & Permits Active - August 31, 2021 (Continued)

Class	Description	Total Active
DA	Brewer's Self-Distribution Permit	94
DB	Manufacturer's Self-Distribution License	53
DK	Distiller's Agent's Permit	2
DS	Direct Shipper's Permit	1,854
Е	Local Cartage Permit	2,245
ET	Local Cartage Transfer Permit	2
FB	Food and Beverage Certificate	16,950
FC	Forwarding Center Authority	59
G	Winery Permit	721
GF	Winery Festival Permit	466
GS	Winery Storage Permit	3
I	Industrial Permit	12
J	Bonded Warehouse Permit	20
K	Public Storage Permit	29
L	Private Storage Permit	61
LB	Mixed Beverage Late Hours	8,773
LI	Local Industrial Alcohol Manufacturer's Permit	0
LP	Local Distributor's Permit	902
MB	Mixed Beverage Permit	13,378
MI	Minibar Permit	90
N	Private Club Registration Permit	681
NB	Private Club Beer and Wine Permit	37
NE	Private Club Exception Certificate Permit	306
NL	Private Club Late Hours Permit	250
0	Private Carrier's Permit	1,200
Р	Package Store Permit	3,028
РВ	Passenger Bus Beverage Permit	3
PE	Beverage Cartage Permit	8,535
PR	Promotional Permit	77
PS	Package Store Tasting Permit	2,936
PT	Passenger Train Beverage Permit	3
Q	Wine Only Package Store Permit	3,612
RM	Mixed Beverage Permit with FB	3,350

ADDENDUM C.1 CONTINUED

Licenses & Permits Active - August 31, 2021 (Continued)

Class	Description	Total Active
S	Nonresident Seller's Permit	3,216
Т	Manufacturer's Agent's Permit	26
U	Nonresident Brewer's Permit	477
V	Wine and Beer Retailer's Permit - Excursion Boat	10
W	Wholesaler's Permit	258
WP	Water Park Permit	4
Χ	General Class B Wholesaler's Permit	63
Grand Total		117,737

TAX & MARKETING PRACTICES DIVISION

The agency's Tax & Marketing Practices Division consists of three units— Excise Tax Reporting, Marketing Practices, and Label Approvals & Chemical Analyses.

Excise Tax Reporting

The Excise Tax Reporting unit is responsible for processing and reviewing excise tax payments and reports as well as other reports that are periodically due from members of the wholesale and manufacturing tiers of the alcoholic beverage industry. In FY 2021, assigned personnel processed \$263,174,926 in gross excise tax revenues and reviewed 61,841 tax and non-tax reports during the fiscal year.

Excise Tax Rates on Alcoholic Beverages

Type of Alcoholic Beverage	Tax Rate
Distilled Spirits	\$ 2.40 per gallon
Wine containing alcohol not more than 14% by volume	\$ 0.204 per gallon
Wine containing alcohol over 14%, but not more than 24% by volume	\$ 0.408 per gallon
Sparkling Wine	\$ 0.516 per gallon
Malt Liquor containing alcohol in excess of 4% by weight	\$ 0.194 per gallon
Beer containing not more than 4% alcohol by weight	\$ 6.00 per barrel

ADDENDUM C.1 CONTINUED

Revenue Collections

(These revenue figures do not include Ports of Entry Excise Stamp Sales. Excise tax figures reflect gross revenue collected. Net excise tax revenues would be approximately 2% less, assuming that all filers qualified for the 2% discount provided by statute for timely filing.)

Labels Approved for Malt Beverages	4,887
Labels Approved for Distilled Spirits	4,775
Labels Approved for Wine	15,147
Total, All Approved Labels	24,809
Disapproved/Withdrawn Labels	1,044
Total, All Labels Approved, Disapproved or Withdrawn	25,853

Marketing Practices

The Marketing Practices Section aids in the enforcement of laws regulating the marketing of alcoholic beverage products and marketing relationships among alcoholic beverage retailers, wholesalers, and manufacturers. During FY 2021, as part of her duties, the Marketing Practices Specialist reviewed 540 advertising proposals submitted by various members of the alcoholic beverage industry and approved 118 of those proposals.

Label Approvals & Chemical Analyses

This unit processes and approves applications for product label approval and conducts product chemical testing as required for evidentiary purposes. During FY 2021, agency personnel reviewed and took action on product label applications as follows:

Labels Approved for Malt Beverages	4,887
Labels Approved for Distilled Spirits	4,775
Labels Approved for Wine	15,147
Total, All Approved Labels	24,809
Disapproved/Withdrawn Labels	1,044
Total, All Labels Approved, Disapproved or Withdrawn	25,853

Revenue from label approvals totaled to \$713,150 in FY 2021.

The unit's chemist also conducted various analyses on beverage samples submitted for testing during FY 2021. A summary of analyses conducted and determinations made is as follows:

Distilled Spirits	0
Malt Liquor	407
Beer	201
Miscellaneous	57
Total Analytical Determinations Made	665

ADDENDUM C.1 CONTINUED

PORTS OF ENTRY DIVISION

Personnel of the Ports of Entry Division monitor compliance with the personal importation laws of the State of Texas along the Texas-Mexico border and at cruise ship terminals in Galveston. Regulatory compliance officers with the program verify that persons importing alcoholic beverages meet all legal requirements regarding importation for personal consumption and collect the appropriate fees and taxes due. Through an agreement with the Comptroller of Public Accounts, Ports of Entry personnel are also responsible for determining compliance with the state laws governing the personal importation of cigarettes and the collection of any taxes due on these importations.

During Fiscal Year 2021, Ports of Entry regulatory compliance officers stamped and collected taxes and fees for 1,846,593 alcoholic beverage and cigarette containers. In the course of these duties, regulatory compliance officers also disallowed and observed the destruction of 34,072 alcoholic beverage and cigarette containers that were determined to have been imported in violation of state law. The containers were disallowed for the following reasons: Attempted importations by persons under 21 years of age, attempted importations by intoxicated persons, importations in excess of the legal limits, refusal to pay the taxes and fees owed on the alcoholic beverage and/or tobacco products imported, or when the product is illegally packaged or otherwise illicit.

Program staffing is currently maintained through seven Ports of Entry district offices, which monitor 28 international crossings along the Texas-Mexico border and two cruise ship terminals servicing Galveston Bay. Personnel are assigned to the Galveston Seaport and 21 major border crossings. The remaining seven border crossings are either strictly commercial/commuter traffic or considered low-volume and are monitored on a random basis to determine if traffic volume has increased and if full time staffing is warranted.

Employees collect an administrative fee of \$3.00 per container on personal importations of alcoholic beverages in addition to the excise taxes due on the alcoholic beverages imported. This administrative fee totaled \$4,442,238 for the 2021 fiscal year. Total gross revenue for the fiscal year from all fees and taxes collected for the personal importation of alcoholic beverages and cigarettes was \$5,936,082.

The total amounts of these fees and taxes collected by each ports-of-entry district are detailed below.

El Paso	\$ 594,980
Eagle Pass	736,100
Laredo	2,138,140
Hidalgo	608,467
Progreso	992,791
Brownsville	468,187
Seaport	397,417
Total	\$5,936,082

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM C.2
SERVICE EFFORTS AND ACCOMPLISHMENTS – ENFORCEMENT
For the Fiscal Year Ended August 31, 2021

The Deputy Executive Director for Enforcement oversees the operation of the agency's Enforcement Division which includes the agency's Special Investigations Unit and Criminal Intelligence Unit.

ENFORCEMENT DIVISION

The Enforcement Division is agency's largest and most visible operating component. Staffing consists of a Chief of Law Enforcement, a Deputy Chief of Law Enforcement, 6 majors, and 260 additional commissioned peace officers' positions which includes 52 peace officers' positions assigned to the Special Investigations Unit (SIU). There are four Criminal Intelligence Analysts assigned to the Criminal Intelligence Unit (CIU). The division's primary mission is to detect and deter administrative and criminal violations occurring on or related to a TABC licensed premises that pose a threat to the safety of patrons and the public.

Organizational Structure

For the purposes of law enforcement operations, the Enforcement Division has divided the state into five regions. Each region is supervised by a major who oversees all law enforcement operations within the region. Two or more lieutenants, and several sergeants assist the major in the day-to-day management of regional operations.

Other personnel are assigned to each region based on need, with need largely defined by the number of licensed premises located within the geographic confines of the region.

Listed below are the agency's Enforcement Regions, the counties that are served by each, and the offices from which those counties are served.

Region 1 - Lubbock

The regional office is in Lubbock. Personnel are also stationed in Abilene, Amarillo, El Paso, Odessa, and San Angelo. This region serves the following Texas counties: Andrews, Armstrong, Bailey, Borden, Brewster, Briscoe, Brown, Callahan, Carson, Castro, Childress, Cochran, Coke, Coleman, Collingsworth, Comanche, Concho, Cottle, Crane, Crockett, Crosby, Culberson, Dallam, Dawson, Deaf Smith, Dickens, Donley, Eastland, Ector, El Paso, Fisher, Floyd, Foard, Gaines, Garza, Glasscock, Gray, Hale, Hall, Hansford, Hardeman, Hartley, Haskell, Hemphill, Hockley, Howard, Hudspeth, Hutchinson, Irion, Jeff Davis, Jones, Kent, Kimble, King, Knox, Lamb, Lipscomb, Loving, Lubbock, Lynn, Martin, McCulloch, Menard, Midland, Mitchell, Moore, Motley, Nolan, Ochiltree, Oldham, Parmer, Pecos, Potter, Presidio, Randall, Reagan, Reeves, Roberts, Runnels, Schleicher, Scurry, Shackelford, Sherman, Stephens, Sterling, Stonewall, Sutton, Swisher, Taylor, Terrell, Terry, Tom Green, Upton, Ward, Wheeler, Winkler, and Yoakum.

Region 2 - Arlington

The regional office is in Arlington. Personnel are also stationed in Denton, Greenville, Longview, McKinney, and Tyler. This region serves the following Texas counties: Anderson, Archer, Baylor, Bowie, Camp, Cass, Cherokee, Clay, Collin, Cooke, Dallas, Delta, Denton, Ellis, Erath, Fannin, Franklin, Grayson, Gregg, Harrison, Henderson, Hood, Hopkins, Hunt, Jack, Johnson, Kaufman, Lamar, Marion, Montague, Morris, Navarro, Palo Pinto, Panola, Parker, Rains, Red River, Rockwall, Rusk, Smith, Somervell, Tarrant, Throckmorton, Titus, Upshur, Van Zandt, Wichita, Walbarger, Wise, Wood, and Young.

ADDENDUM C.2 CONTINUED

Region 3 - Houston

The regional office is in Houston. Personnel are also stationed in Beaumont, Brazoria, Conroe, Huntsville, Lufkin, Richmond, and Wharton. This region serves the following Texas counties: Angelina, Brazoria, Chambers, Colorado, Fort Bend, Galveston, Hardin, Harris, Houston, Jasper, Jefferson, Leon, Liberty, Madison, Matagorda, Montgomery, Nacogdoches, Newton, Orange, Polk, Sabine, San Augustine, San Jacinto, Shelby, Trinity, Tyler, Walker, Waller, and Wharton.

Region 4 - Austin

The regional office is in Austin. Personnel are also stationed in Belton, Bryan, Llano, New Braunfels, San Marcos, and Waco. This region serves the following Texas counties: Austin, Bastrop, Bell, Blanco, Bosque, Brazos, Burleson, Burnet, Caldwell, Comal, Coryell, Falls, Fayette, Freestone, Gillespie, Grimes, Guadalupe, Hamilton, Hays, Hill, Kendall, Kerr, Lampasas, Lee, Limestone, Llano, Mason, McLennan, Milam, Mills, Robertson, San Saba, Travis, Washington, and Williamson,

Region 5 – San Antonio

The regional office is in San Antonio. Personnel are also stationed in Corpus Christi, Laredo, McAllen, San Benito, and Victoria. This region serves the following Texas counties: Aransas, Atascosa, Bandera, Bee, Bexar, Brooks, Calhoun, Cameron, DeWitt, Dimmitt, Duval, Edwards, Frio, Goliad, Gonzales, Hidalgo, Jackson, Jim Hogg, Jim Wells, Karnes, Kenedy, Kinney, Kleberg, La Salle, Lavaca, Live Oak, Maverick, McMullen, Medina, Nueces, Real, Refugio, San Patricio, Starr, Uvalde, Val Verde, Victoria, Webb, Willacy, Wilson, Zapata, and Zavalla.

Enforcement Agent Activities in FY 2021

During FY 2021, enforcement agents conducted 47,896 inspections to verify compliance with the state's alcoholic beverage laws. Of these, 1,617 were either underage compliance operations or some other form of undercover operation, and 58% (27,729) targeted priority locations, retailers that were either within the first two years of operation, or that were, at the time of the inspection, the subject of an investigation involving allegations of public safety offenses, or that had a history of past public safety offenses. In addition to inspections, agency enforcement personnel also conducted and completed 6,084 complaint investigations involving 9,651 alleged violations of state alcoholic beverage laws. The allegations investigated came from the public, elected officials, other public agencies, law enforcement agencies, agency licensees, and even the agency's own employees.

Administrative Enforcement Actions Initiated By Enforcement Agents in FY 2021

Enforcement agents issued 680 warnings, initiated 35 protests of original or renewal license applications, and filed 767 cases for administrative violations of the Alcoholic Beverage Code in FY 2021. Of the cases filed, 767 have been docketed to date (December 7, 2021). Of the docketed cases, 265 cases are yet to be resolved, 102 have been "restrained" as per the requirements of Section 106.14 of the Texas Alcoholic Beverage Code, and 6 have been combined and settled together with another case. As for the remainder, 366 have resulted in suspension of licensing privileges or payment of civil penalties in lieu of suspension, 6 have resulted in cancellation, and 22 were dismissed. Civil penalty payments received to date because of the administrative cases filed by Enforcement agents in FY 2021 total to \$328,100.

ADDENDUM C.2 CONTINUED

Docketed Enforcement Administrative Cases Originating in FY 2021		
Pending (No Disposition)	265	
Restrained (Section 106.14)	102	
Suspension or Civil Penalty Payment	366	
Cancellation	6	
Dismissed	22	
Combined & Settled with Another Case	6	
Total Docketed Cases		

<u>Criminal Enforcement Actions Initiated</u> By Enforcement Agents in FY 2021

Enforcement agents issued 28 criminal warnings in FY 2021 and filed 524 criminal cases.

FY 2021 Still Seizures

Enforcement agents seized one still in FY 2021.

The still was seized on May 12, 2021, in Tyler County and was a stove-top cooker with one stainless steel ten-quart container and three smaller containers with copper tubing. No mash or moonshine whiskey was found at the site. The still was not in use at the time of the seizure.

SPECIAL INVESTIGATIONS UNIT

52 peace officers are assigned to the agency's Special Investigations Unit (SIU). SIU personnel are strategically stationed in various agency offices across the state and work together, often in conjunction with local, federal, other state law enforcement agencies and non-governmental agencies to investigate allegations of human and drug trafficking, organized criminal activity, and money laundering with a nexus to the alcoholic beverage industry. SIU agents are also assigned to various task forces and work closely with state and federal prosecutors to provide the most effective investigative response to criminal activity occurring within licensed premises.

The SIU team reports to a Major, who in turn reports directly to the Chief of Law Enforcement.

SIU Law Enforcement Activities

In FY 2021, SIU Investigators completed and closed 593 long-term investigations involving allegations of drug trafficking, human trafficking, money laundering, and street gang control of licensed businesses, and in conjunction with local, state, and federal law enforcement partners, conducted 393 joint operations to gather evidence and execute warrants.

Administrative Enforcement Actions Initiated by SIU in FY 2021

In FY 2021, SIU law enforcement personnel filed 65 administrative cases for violations of the alcoholic beverage code observed and documented during their investigations and joints operations. Of the cases filed, 65 have been docketed to date (December 7, 2021). Of the docketed cases, 55 cases are yet to be resolved, and 1 has been combined and settled together with another case. As for the remainder, 7 have resulted in suspension of licensing privileges or payment of civil penalties in lieu of suspension, 2 have resulted in cancellation and none have been dismissed.

ADDENDUM C.2 CONTINUED

<u>Criminal Enforcement Actions</u> <u>Initiated by SIU in FY 2021</u>

SIU investigators filed 100 criminal cases in FY 2021, most involving felony offenses such as money laundering, human trafficking, or the sell or possession of narcotics or other dangerous drugs.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM C.3
SERVICE EFFORTS AND ACCOMPLISHMENTS – CHIEF OF STAFF
For the Fiscal Year Ended August 31, 2021

The agency's Chief of Staff, who is also a Deputy Executive Director, oversees the operation of the Audit & Investigations Division, and most of the agency's support services divisions, including Business Services, Innovation & Technology, and Human Resources.

AUDIT & INVESTIGATIONS DIVISION

Agency auditors conduct tax, financial, and investigative audits; inspections of licensed and proposed licensed locations; and applicant interviews during the initial phases of the licensing process. They also monitor cash law and credit law compliance, deal with local marketing practices issues, investigate regulatory complaints of the Alcoholic Beverage Code, and often assist enforcement agents with their investigations. In addition, Auditors are also in large part responsible for the delivery of the agency's educational programs for licenses and permittees, high school and college students, and the general public. Auditors also manage the seized liquor and evidence rooms in agency field offices.

Organizational Structure - Audit & Investigations Division

Audit operations are managed by the Director of the Audit & Investigations Division, aided by a Deputy Director, five Regional Audit Managers and two Assistant Regional Managers.

The Regional Audit Managers oversee division activities in their respective regions. As seen below, these regions cover the same geographic areas as the agency's Law Enforcement regions, and auditors share many of the same offices occupied by the agency's enforcement agents. At the end of FY 2021, there were 45 budgeted field auditor positions, and they were allocated to the various regions based on the geographic distribution of auditable accounts and other licensed businesses.

In addition, to the auditors who work under the direction of regional audit managers, there is also a specialized four auditor Marketing Investigations Unit (MIU) that investigates complaints involving three tier violations within the alcoholic beverage industry. These investigations are often highly complex and involve in depth analysis of accounting and financial records, contracts, and related business records. Additionally, the unit also specializes in direct shipper's audits and perform financial analysis of permits cancelled for Human Trafficking and other Organized Criminal Activity to identify illicit proceeds generated by Criminal Organizations. The unit includes a supervisor/team lead who reports directly to the Austin Regional Audit Manager.

The agency's Audit & Investigations regions, the counties that are served by each, and the offices from which those counties are served are listed below.

ADDENDUM C.3 CONTINUED

Region 1 - Lubbock

The regional office is located in Lubbock. Personnel are also stationed in Abilene, Amarillo, El Paso, and Odessa. This region serves the following Texas counties: Andrews, Armstrong, Bailey, Borden, Brewster, Briscoe, Brown, Callahan, Carson, Castro, Childress, Cochran, Coke, Coleman, Collingsworth, Comanche, Concho, Cottle, Crane, Crockett, Crosby, Culberson, Dallam, Dawson, Deaf Smith, Dickens, Donley, Eastland, Ector, El Paso, Fisher, Floyd, Foard, Gaines, Garza, Glasscock, Gray, Hale, Hall, Hansford, Hardeman, Hartley, Haskell, Hemphill, Hockley, Howard, Hudspeth, Hutchinson, Irion, Jeff Davis, Jones, Kent, Kimble, King, Knox, Lamb, Lipscomb, Loving, Lubbock, Lynn, Martin, McCulloch, Menard, Midland, Mitchell, Moore, Motley, Nolan, Ochiltree, Oldham, Parmer, Pecos, Potter, Presidio, Randall, Reagan, Reeves, Roberts, Runnels, Schleicher, Scurry, Shackelford, Sherman, Stephens, Sterling, Stonewall, Sutton, Swisher, Taylor, Terrell, Terry, Tom Green, Upton, Ward, Wheeler, Winkler, and Yoakum.

Region 2 - Arlington

The regional office is located in Arlington. Personnel are also stationed in Tyler. This region serves the following Texas counties: Anderson, Archer, Baylor, Bowie, Camp, Cass, Cherokee, Clay, Collin, Cooke, Dallas, Delta, Denton, Ellis, Erath, Fannin, Franklin, Grayson, Gregg, Harrison, Henderson, Hood, Hopkins, Hunt, Jack, Johnson, Kaufman, Lamar, Marion, Montague, Morris, Navarro, Palo Pinto, Panola, Parker, Rains, Red River, Rockwall, Rusk, Smith, Somervell, Tarrant, Throckmorton, Titus, Upshur, Van Zandt, Wichita, Walbarger, Wise, Wood, and Young.

Region 3 - Houston

The regional office is located in Houston. Personnel are also stationed in Beaumont, Conroe, Dickenson, and Richmond. This region serves the following Texas counties: Angelina, Brazoria, Chambers, Colorado, Fort Bend, Galveston, Hardin, Harris, Houston, Jasper, Jefferson, Leon, Liberty, Madison, Matagorda, Montgomery, Nacogdoches, Newton, Orange, Polk, Sabine, San Augustine, San Jacinto, Shelby, Trinity, Tyler, Walker, Waller, and Wharton.

Region 4 - Austin

The regional office is located in Austin. Personnel are also stationed in Bryan, San Marcos, and Waco. This region serves the following Texas counties: Austin, Bastrop, Bell, Blanco, Bosque, Brazos, Burleson, Burnet, Caldwell, Comal, Coryell, Falls, Fayette, Freestone, Gillespie, Grimes, Guadalupe, Hamilton, Hays, Hill, Kerr, Lampasas, Lee, Limestone, Llano, Mason, McLennan, Milam, Mills, Robertson, San Saba, Travis, Washington, and Williamson,

Region 5 – San Antonio

The regional office is located in San Antonio. Personnel are also stationed in Corpus Christi, Laredo, and McAllen. This region serves the following Texas counties: Aransas, Atascosa, Bandera, Bee, Bexar, Brooks, Calhoun, Cameron, DeWitt, Dimmitt, Duval, Edwards, Frio, Goliad, Gonzales, Hidalgo, Jackson, Jim Hogg, Jim Wells, Karnes, Kenedy, Kinney, Kleberg, La Salle, Lavaca, Live Oak, Maverick, McMullen, Medina, Nueces, Real, Refugio, San Patricio, Starr, Uvalde, Val Verde, Victoria, Webb, Willacy, Wilson, Zapata, and Zavalla.

ADDENDUM C.3 CONTINUED

Auditor Activities

Auditors perform a wide range of activities to fulfill the division's goals. During FY 2021, auditors conducted 5,656 physical inspections of licensed or proposed licensed locations, reviewed 39,334 compliance reports submitted by licensed businesses as proof of detailed self-inspections, concluded 2,099 complaint investigations, and performed 1,974 audits. In the course of their audit activities, auditors audited and verified \$37,788,582 of tax revenue and fees and collected \$101,970.33 in delinquent taxes and fees. Auditors also provided information or instruction related to the Alcoholic Beverage Code to 2,872 persons.

Auditor Administrative Enforcement Actions

During the course of their duties in FY 2021, auditors issued 553 administrative warnings and filed 25 administrative cases for various violations of the Alcoholic Beverage Code and Rules. All 25 of the administrative cases filed have been docketed to date (December 7, 2021). Of the docketed cases, 2 remain open pending final disposition. As for the remainder, 9 have resulted in suspension of licensing privileges or payment of civil penalties in lieu of suspension, 1 resulted in a cancellation and 13 were dismissed.

Docketed Auditing Administrative Cases Originating in FY 2021	
Pending (No Disposition)	2
Suspension or Civil Penalty Payment	9
Cancellation	1
Dismissed	13
Combined & Settled with Another Case	0
Total Docketed Cases	25

BUSINESS SERVICES DIVISION

The Business Services Division (BSD) is responsible for all fiscal operations of the agency, including revenue processing, accounts payable, payroll, time and leave accounting, maintenance of the general ledger, research and planning, grants management, as well as preparation and oversight of the agency's legislative appropriations request, annual financial report, and performance reports. Other responsibilities assigned to the division include purchasing, contract management, coordination of the agency's historically underutilized business (HUB) program, management of the agency's property inventory, facilities leasing, and mail center operations

The division is managed by a Chief Financial Officer with the aid of a Deputy Chief Financial Officer and has a staff of 27, including 4 managers.

In FY 2021, Business Services personnel processed more than \$346 million in revenue and expenditures totaling to almost \$52 million.

ADDENDUM C.3 CONTINUED

INNOVATION & TECHNOLOGY DIVISION

The Innovation & Technology Division (ITD) develops and maintains the agency's core technology applications and infrastructure. It is also charged with the responsibility of identifying new technologies that might solve existing and future agency business problems and determining how those new technologies can be best applied. The division has 28 budgeted positions, including its Director, Deputy Director, three Managers and Information Security Officer.

In FY 2021, ITD personnel completed the following major projects

- Transferred all VPN capabilities to DIR's onsite solution to ensure continued operations when headquarters loses power.
- Deployed new Enterprise Data Solution within the Google Cloud Platform.
- Deployed Phase 1 of the Alcohol Industry Management Systems (AIMS) including modules for licensing, excise tax, product registration, enforcement, payment processing, and app administration.

HUMAN RESOURCES DIVISION

The Human Resources Division (HRD) manages employment-related activities, including recruitment, selection, benefits and compensation, employee relations, classification, risk management, and implementation of the agency's equal employment opportunity program, and also ensures compliance with HR-related reporting requirements. The division has a staff of eight, including its Director and one Manager.

During FY 2021, HRD oversaw the hiring of 11 new agency employees, facilitated the departure (voluntary or otherwise) of 78 employees, and processed 15 Workers' Compensation Claims.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM C.4

OFFICE OF THE GENERAL COUNSEL

The General Counsel provides legal advice related to agency business to the agency's commissioners and executive team, and manages external litigation. The Office of the General Counsel is based at the agency's Austin headquarters and consists of the General Counsel, and one additional attorney.

LEGAL SERVICES DIVISION

The Legal Services Division is responsible for negotiation, preparation, mediation, and prosecution of contested administrative cases that are not settled by Field Enforcement, Auditing, and Licensing Supervisors. The Division also reviews all protests and responds to questions regarding the Alcoholic Beverage Code and Rules posed by local county and municipal authorities, members of the industry and the general public. Additional responsibilities for the Legal Division include management of the agency's response to open records requests and the review, approval, development of all agency contracts, and development and adoption of administrative rules and administrative rule revisions,.

Legal Services personnel are stationed at the agency's Austin headquarters and in its Houston regional office. In addition to a Chief Deputy General Counsel, the division's staff consists of 12 attorneys, 3 legal assistants, and 2 legal secretaries.

A summary of the contested administrative cases and protests referred to the Legal Services Division in FY 2021 is found on the following page.

ADDENDUM C.4 CONTINUED

CONTESTED CASES & PROTESTS REFERRED TO LEGAL SERVICES IN FY 2021

Month	Number of Cases/Protests Docketed	Number of Violations Charged	Number of Hearings	Civil Penalties Collected	Suspension Days Assessed
September 2020	45	46	5	0	939
October 2020	18	23	3	\$900	299
November 2020	37	40	4	0	488
December 2020	24	34	2	0	228
January 2021	43	44	3	\$900	180
February 2021	14	16	4	\$4,500	278
March 2021	13	13	0	\$4,200	125
April 2021	33	48	0	0	2
May 2021	7	8	0	\$1,500	62
June 2021	9	10	0	0	41
July 2021	34	46	0	\$3,600	10
August 2021	1	3	0	\$10,000	12
Total	278	331	21	\$25,600	2,664

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM C.5

Three specialized units within the Executive Division, the Office of the Inspector General, the Communications & External Relations Division, and the Strategic Initiatives & Performance Improvement Division report directly to the agency's Executive Director, and in the case of the Office of the Inspector General, report both to the TABC's Commissioners and to the Executive Director.

OFFICE OF THE INSPECTOR GENERAL

The Mission of the Office of the Inspector General (OIG) is to detect and prevent fraud, waste, and abuse as well as to promote efficient and effective use of public resources to safeguard public trust in our agency.

The OIG is led by the Inspector General (IG). The IG also serves as the TABC Strategic Plan FY 2021-2025 Goal 3 Chief. This goal focuses on Improving TABC's capability to serve the people of Texas by providing high-level training and education opportunities for new hires, existing employees, and external stakeholders. The directorate is comprised of the office of Internal Affairs (IA), office of Oversight & Review (O&R) and the Training Division. § 5.58 of the Texas Alcoholic Beverage Code specifies the powers and duties of IA.

Throughout FY 2021 the OIG provided training and had the second advanced victim centric undercover course preparation that included outside agencies. OIG worked in conjunction with Strategic Initiatives and Performance Improvement (SIPI) to study the structure of the Enforcement Division.

Additionally, IA received a total of 30 complaints against agency personnel. As of August 31, 2021, all complaints are closed.

Training Division

The Texas Alcoholic Beverage Commission Training Division identifies innovative initiatives to address and sustain all-inclusive education, training, research, leadership development, Alcoholic Beverage Code, human trafficking and other law enforcement, auditing, licensing training in the agency. The challenges faced in a rapidly evolving and asymmetric threat environment and the increasing population in the state, demands agency leaders be adept in art and science of leadership practices in a 21st century interagency environment. The Training Division conducts a new agent Academy and all training provided to Commissioned Peace Officers complies with the Texas Commission on Law Enforcement training standards.

In FY 2021, unit personnel reviewed and approved 4 new seller training programs, licensed, or relicensed 20 training entities, and oversaw the delivery of instruction to 411,922 Texas retail clerks and servers. FY 2021 revenues from the agency's seller training program totaled to \$882,765. The Training Division is also responsible for the TABC's Seller/Server Certification Program, which oversees the activities of 64 private seller/server training schools that provide TABC approved instruction to retail clerks and servers.

The Training Division is managed by a director who reports to the agency's Inspector General and in addition to its director has a staff of 7 employees.

ADDENDUM C.5 CONTINUED

FY 2021 Training Highlights included:

- Developed and offered training for the agency on the topics of Financial Crimes, Human Trafficking, Reality Based Training, and Firearms Instruction.
- Completed In-Service training for agency divisions, including 46 Auditors and 220 CPO's.

COMMUNICATIONS AND EXTERNAL RELATIONS DIVISION

The Communications and External Relations Division (Communications) oversees internal and external communications for the agency. The division includes the Public Information Officer (PIO), Office of External Affairs (EA), Office of Government Relations (GR) and the Communications Services team. The division is responsible for communications with agency employees, industry stakeholders, the media and public, as well as the Texas Legislature and other governmental entities.

The division develops communications strategies that inform the public, communicate essential updates to industry, and highlight the agency's mission, vision, and priorities. By implementing these strategies, Communications engages employees, industry members, media outlets, state legislators and other agencies.

The team also supports crucial work for other divisions and programs — specifically those that are essential to the agency's strategic plan, such as combating human trafficking, modernizing information technology, and training services, and coordinating efforts to implement legislative changes.

The PIO serves as the public face of the agency and is responsible for all interactions between TABC and members of the public, particularly the news media. The PIO writes, edits and publishes all agency news releases and media materials and is made available for interviews with the press across a variety of platforms, such as print, broadcast and web.

The Office of External Affairs is charged with ensuring a coordinated approach to engage all external stakeholders. This mission is accomplished by collaborating with all divisions of TABC to develop and execute outreach initiatives for the alcoholic beverage industry, operating as a liaison for stakeholders on agency and legislative matters, and representing the agency at external events.

The Office of Government Relations is responsible for communications with legislative offices and government agencies, including responses to inquiries for constituents or on bills and materials to inform or explain initiatives and budgetary requests. The office monitors legislation for agency impact; assigns and reviews bill analyses; and coordinates and synthesizes input for all fiscal note submissions, talking points for testimony, agency reports and presentations. The GR director also represents the agency as a member of the state's Human Trafficking Prevention Coordinating Council and Task Force.

ADDENDUM C.5 CONTINUED

Communications Services provides day-to-day support for every division of the agency, as well as the offices within the division. The team is responsible for maintaining the agency's new public website, developing or reviewing internal and external communications, creating and developing public safety educational materials, and coordinating public meetings, among various other duties. The team includes specialists who provide the following services for the agency:

- Editorial
- · Graphic design
- Video
- Web
- Social media

FISCAL YEAR 2021 HIGHLIGHTS

Communications Services

- **Agency communication**: Supported internal and external communications to support the entire division and all agency divisions. The team completed 1,500 job tasks and projects.
- Legislative implementation: Supported the implementation of historic legislative changes including
 license consolidation, consolidation of beer and ale into the new malt beverage category, and other
 updates. Developed numerous materials, website updates, email campaigns, webinars, and strategies
 to reach agency staff, the Texas alcoholic beverage industry and other stakeholders.
- Commission meeting transparency: Implemented new technology and processes to allow remote participation from stakeholders in agency commission meetings.
- Alcohol Industry Management System (AIMS): Supported the release of TABC's new online hub for applying for and managing TABC licenses and permits. Communication Services created training videos and supported the publication of training guides, FAQs, webinars, and other content for stakeholders.
- **New website:** Launched the new <u>tabc.texas.gov</u>, making it easier for Texas businesses and the public to locate vital information and accomplish their goals.
- **Protected Texans:** Printed or shared tens of thousands of materials as part of public safety and educational campaigns, released new training videos for sellers and servers across Texas, and conducted public safety social media awareness campaigns.

Public Information Office

- Agency media exposure and engagement: TABC participated in more than 3,200 news stories or articles during FY 2021. PIO participated in more than 639 media interviews and inquiries. Total number of TABC mentions in news stories topped 23,000, with a potential reach of nearly 7 billion views.
- Transparency and clear information: Developed multiple talking points and speeches for agency leadership, resulting in numerous successful interviews and public appearances by the executive director and chairman.
- **Interagency Partnerships:** Represented TABC on weekly cross-agency coordination calls with the Office of the Governor.
- News Releases: Issued 44 news releases and media advisories during FY 2021.

ADDENDUM C.5 CONTINUED

Office of Government Relations

87th Legislative Session — Government Relations led all legislative engagement strategies, including meetings, public testimony, and accurate and timely reporting to the Legislature and executive agencies. The following are some of the key bills that affect the agency:

Senate Bill 1

- Schedule C pay increases and clothing allowances.
- Hardship stations for peace officers in certain areas, improving employee recruitment and retention.

O House Bill 2

 Received an additional \$4.3 million and five (5) FTEs for Licensing and Tax Technology, which will further the implementation of AIMS.

o Senate Bill 195 and House Bill 1540

- Adds drink solicitation as an offense for which TABC can deny a license application.
- Defines coercion as destroying, concealing, confiscating, or withholding from a trafficked person, or threatening to destroy, conceal, confiscate, or withhold from a trafficked person, the person's actual or purported government records, identifying information or documents.
- Defines solicitation of prostitution to distinguish offense of purchasing sex from selling sex.
- Increases penalty for purchasing sex to a state jail felony.

Senate Bill 911

- Defines "restaurant" as a business that operates its own permanent food service facility with commercial cooking equipment on its premises and prepared and offered to sell multiple entrees for on- or off-premise consumption.
- Defines "third-party food delivery service" as a website, mobile application or other service
 that acts as an intermediary between consumers and multiple restaurants not owned or
 operated by the service to arrange for the delivery or pickup of food or beverages from those
 restaurants.

o House Bill 1024

- Authorizes Mixed Beverage (MB) and Private Club Registration (N) permit holders with a Food and Beverage Certificate (FB) to sell alcohol to go in tamper-proof containers with a food order.
- Wine and beer must be in sealed containers.
- Distilled spirits are limited to 375 mL unless mixed or garnished and in a tamper-proof container.
- Defines "tamper-proof" and requires the alcoholic beverage container to be labeled with the retailer's name and the words "alcoholic beverage."
- MBs or a TABC-licensed third party (licensed under Chapter 57) can deliver the alcohol to go.

o House Bill 1518

- A hotel bar may sell alcoholic beverages at any time to a registered guest of the hotel, and the guest may consume or possess an alcoholic beverage in the hotel bar, at any time.
- Wine and malt beverages may be sold and consumed on Sundays beginning at 10 a.m. instead of noon. This includes grocery stores, gas stations, and all beer and wine on-premise locations.

ADDENDUM C.5 CONTINUED

Office of External Affairs

- Stakeholder meetings: Held 383 meetings with stakeholders.
- Stakeholder inquiries: Addressed 640 stakeholder inquiries.
- TABC events: Coordinated or conducted 40 events across Texas.
- Industry events: Coordinated TABC participation in 24 events.
- Industry newsletters: Produced 5 bimonthly newsletters.
- TABC Talks: Produced 11 webcasts on regulatory compliance.
- Industry notices: Published 104 notices to update industry.
- Alcohol Industry Management System (AIMS): Coordinated with TABC's Communications, Innovation and Technology, and Licensing divisions to understand the new AIMS system, ensure proper communications are disseminated to TABC's stakeholders, and ensure that stakeholders have an avenue to communicate with TABC about the system.
- Legislative: Provided a TABC presence at the Texas Capitol during the legislative session to give
 accurate information and reliable assistance on core TABC issues as requested by various legislators
 and their staff. Developed a clear summary for TABC's stakeholders to explain the legislative changes
 adopted that impact their businesses.

STRATEGIC INITIATIVES & PERFORMANCE IMPROVEMENT DIVISION

The Office of Strategic Initiatives & Performance Improvement (SIPI) reports to the Executive Director and provides advice, analysis, and recommendations to TABC leadership to improve the agency's efficiency and effectiveness. The office also plans and oversees strategic agency projects requiring cross-divisional collaboration and manages the review of rules, policies and procedures, and marketing practices advisories. The division's staff consists of three employees, including its two co-directors.

In FY 2021 SIPI planned for the transition to new license and permit fees, the consolidation of beer and ale to malt beverages, and the elimination and consolidation of certain licenses and permits on September 1, 2021. Multiple variables were involved including extensive rulemaking, changes to applications and forms, staff training, coordination with rollout of new technology system, new policies and procedures, and communication with license and permit holders, the industry, and the public through multiple media. SIPI led the task force to analyze data and ultimately recommend fees for licenses, permits, and certificates issued by the commission. The team applied its understanding of law changes to identify anomalies, explain individual license transitions, recognize needed communication strategies, identify coding and reporting issues, and more. SIPI assisted with the development of a rule, policy, and worksheet to calculate penalties for regulatory violations. The team prepared and presented materials to educate staff and the public on all topics. In FY 2021 nearly 100 administrative rules were revised or created. Nearly 30 agency policies and 37 procedures were reviewed, updated, or created. Additionally, 13 marketing practices advisories were repealed, two were revised, and a new advisory was published.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM D WET-DRY STATUS OF TEXAS COUNTIES For the Fiscal Year Ended August 31, 2021

- +The sale of mixed beverages is legal in all or part of county as is the sale of distilled spirits for off-premises consumption. (195)
- +1The sale of mixed beverages in restaurants by holders of FB certificates is legal in all or part of the county but the county is "dry" for the sale of distilled spirits for off-premises consumption. (6)
- *County "wet" throughout for the sale of distilled spirits for off premises consumption (78). Note: 150 counties are "wet" in part for the sale of distilled spirits for off-premises consumption.

COUNTIES IN WHICH DISTILLED SPIRITS ARE LEGAL: 235

Anderson+	Chambers+	Falls+	Hill+	Leon+	Parker+	Terrell*
Andrews+1	Cherokee+	Fannin+	Hockley+	Liberty+	Parmer	Titus+
Angelina+ ¹	Childress+*	Fayette+*	Hood+	Live Oak+	Pecos+	Tom Green+
Aransas+*	Clay+*	Fisher+*	Hopkins+	Llano+	Polk+	Travis+
Archer+	Cochran	Floyd+	Houston+1	Lubbock+*	Potter+	Trinity*
Armstrong*	Coleman+	Foard+*	Howard+	Lynn+	Presidio+*	Tyler+
Atascosa+	Collin+	Fort Bend+*	Hudspeth+*	Madison+ ¹	Rains+	Upshur+
Austin+*	Collingsworth+*	Franklin+1	Hunt+	Marion+	Randall+	Upton*
Bailey+	Colorado+*	Freestone+	Hutchinson+	Mason+*	Reagan*	Uvalde+
Bandera+	Comal+*	Frio+	Jack+	Matagorda+	Real+	Val Verde+*
Bastrop+*	Comanche+	Galveston+	Jackson+	Maverick+	Red River+	Van Zandt+
Baylor	Cooke+	Garza+	Jasper+	McCulloch+	Reeves+*	Victoria+*
Bee+	Coryell+	Gillespie+	Jeff Davis+	McLennan+	Refugio*	Walker+
Bell+	Cottle+*	Glasscock	Jefferson+	Medina+	Robertson+	Waller+*
Bexar+*	Crane+*	Goliad+*	Jim Hogg+*	Menard*	Rockwall+	Ward*
Blanco+*	Crockett*	Gonzales+*	Jim Wells+	Midland+*	Runnels+	Washington+*
Bosque+	Crosby+*	Gray+	Johnson+	Milam+	Rusk+	Webb+*
Bowie+	Culberson+*	Grayson+	Jones+	Mills+	Sabine+	Wharton+*
Brazoria+	Dallam*	Gregg+	Karnes+*	Mitchell+*	San Augustine	Wheeler+
Brazos+*	Dallas+	Grimes+	Kaufman+	Montague+	San Jacinto	Wichita+
Brewster+*	Dawson+	Guadalupe+*	Kendall+*	Montgomery+	San Patricio+	Wilbarger+*
Briscoe	Deaf Smith*	Hale+	Kenedy+*	Moore+*	San Saba+*	Willacy+
Brooks+*	Denton+	Hall+	Kerr+*	Morris+	Schleicher*	Williamson+
Brown+	DeWitt+	Hamilton+	Kimble*	Motley+	Scurry+*	Wilson+*
Burleson+	Dickens	Hansford+	King	Nacogdoches+	Shackelford	Winkler*
Burnet+*	Dimmitt+*	Hardeman+*	Kinney+*	Navarro+	Shelby+	Wise+
Caldwell+	Donley+*	Hardin+	Kleberg+*	Newton	Sherman+*	Wood+
Calhoun+	Duval+*	Harris+	Knox	Nolan+*	Smith+	Yoakum+
Callahan+	Eastland+	Harrison+	Lamar+	Nueces+*	Star+*	Young+
Cameron+*	Ector+*	Hartley	Lamb+	Ochiltree+*	Stonewall+	Zapata+*
Camp+	Edwards	Haskell+	Lampasas+	Oldham+	Sutton+*	Zavala+*
Carson+	El Paso+*	Hays+	La Salle+*	Orange+	Swisher	
Cass+	Ellis+	Henderson+	Lavaca+	Palo Pinto+	Tarrant+	
Castro	Erath+	Hidalgo+*	Lee+*	Panola+1	Taylor+	

ADDENDUM D (Continued)

COUNTIES IN WHICH ONLY 4% BEER IS LEGAL: 1

Some counties are only partially wet.

Irion

COUNTIES IN WHICH 14% - 17% OR LESS ALCOHOLIC BEVERAGES ARE LEGAL: 13

Some counties are only partially wet.

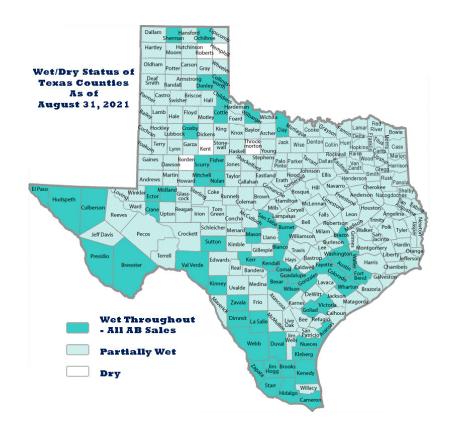
Coke Limestone McMullen Terry

ConchoLipscombSomervellGainesLovingStephensDeltaMartinSterling

COUNTIES ENTIRELY DRY: 5

Borden Kent Throckmorton

Hemphill Roberts



TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM E LOCAL OPTION ELECTIONS For the Fiscal Year Ended August 31, 2021

Forty (40) local option elections were held for thirty-five (35) jurisdictions in FY 2021. All forty (40) of the election issues passed. None (0) failed to win voter approval. Of the jurisdictions holding elections, eighteen (18) became "wet" for the first time as a result of the elections, and seventeen (17) expanded the area of alcoholic beverage sales or authorized additional sales. Issues for which elections were held included "the legal sale of beer and wine" (1 ea.), "the legal sale of beer and wine for off-premises consumption only" (9 ea.), "the legal sale of all alcoholic beverages for off-premises consumption only" (6 ea.), "the legal sale of mixed beverages in restaurants by food and beverage certificate holders only" (6 ea.). A summary of each election held, and its outcome is provided below.

Elections Held November 3, 2020

An election was held for the City of Lytle, Atascosa, Bexar, and Medina Counties, on November 3, 2020 on the issue of "the legal sale of mixed beverages in restaurants by food and beverage certificate holders only." The issue PASSED by a vote of 895 FOR and 243 AGAINST. Before the election, the City of Lytle, Atascosa, Bexar, and Medina Counties, was "wet" only in its Bexar County parts for the sale of mixed beverages and after the election is now "wet" throughout for the sale of mixed beverages in restaurants by food and beverage certificate holders.

An election was held for Justice of the Peace Precinct 2, Bell County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 4,677 FOR and 1,771 AGAINST. Before the election, Justice of the Peace Precinct 2, Bell County, was "wet" only in part for the sale of beer and wine for off-premises consumption and after the election is "wet" throughout for such sales. (Various parts of Justice of the Peace Precinct 2 remain "wet" for other alcoholic beverage sales.)

An election was held for the City of Leary, Bowie County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 133 FOR and 59 AGAINST. Before the election, the City of Leary, Bowie County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of beer and wine for off-premises consumption.

An election was held for the City of Queen City, Cass County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages for off-premises consumption only." The issue PASSED by a vote of 358 FOR and 193 AGAINST. Before the election, the City of Queen City, Cass County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of all alcoholic beverages for off-premises consumption.

An election was held for the City of Hart, Castro County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages for off-premises consumption only." The issue PASSED by a vote 123 FOR and 12 AGAINST. Before the election, City of Hart, Castro County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of all alcoholic beverages for off-premises consumption.

An election was held for the City of Fairview, Collin County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 4,865 FOR and 1,408 AGAINST. Before the election, City of Fairview, Collin County, was "wet" only for the sale of beer and wine for off-premises consumption and for the sale of mixed beverages in restaurants by food and beverage certificate holders and after the election is now "wet" for the all alcoholic beverage sales including the sale of mixed beverages.

ADDENDUM E (Continued)

An election was held for the City of Prosper, Collin and Denton Counties, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages for off-premises consumption only." The issue PASSED by a vote of 8,166 FOR and 6,273 AGAINST. Before the election, the City of Prosper, Collin and Denton Counties, "wet" in large part for the sale of beer and wine for off-premises consumption and after the election is now "wet" for the sale of all alcoholic beverages for off-premises consumption.

An election was held for the City of Prosper, Collin and Denton Counties, on November 3, 2020, on the issue of "legal sale of mixed beverages in restaurants by food and beverage certificate holders only." The issue PASSED by a vote of 11,620 FOR and 2,783 AGAINST. Before the election, the City of Prosper, Collin and Denton Counties, "wet" in large part for the sale of mixed beverages in restaurants by Food and Beverage certificate holders and after the election is now "wet" throughout for such sales.

An election was held for the City of Dublin, Erath County, on November 2, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages. The issue PASSED by a vote of 254 FOR and 166 AGAINST. The City of Dublin, Erath County, was "wet" only for the sale of beer and wine for off-premises consumption before the election and after the election is now "wet" for the sale of all alcoholic beverages including mixed beverages.

An election was held for the City of Honey Grove, Fannin County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off premises consumption only." The issue PASSED by a vote of 279 FOR and 168 AGAINST. Before the election, the City of Honey Grove, Fannin County, was "dry" for all alcoholic beverage sales before the election and after the election is now "wet" for the sale of beer and wine for off-premises consumption.

A countywide election was held for Garza County on November 3, 2020, on the issue of "the legal sale of mixed beverages in restaurants by food and beverage certificate holders only." The issue PASSED by a vote of 1,149 FOR and 324 AGAINST. Before the election, Garza was "wet" in part for other types of alcoholic beverage sales but after the election is now "wet" for the sale of mixed beverages in restaurants by food and beverage certificate holders. (Various parts of Garza County remain "wet" for other types of alcoholic beverage sales.)

An election was held for Justice of the Peace Precinct 2, Gillespie County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 3,030 FOR and 647 AGAINST. Before the election, Justice of the Peace Precinct 2, Gillespie County, was "wet" only for the sale of beer and wine for off-premises consumption and after the election is now "wet" for all alcoholic beverage sales including the sale of mixed beverages.

An election was held for the City of Memphis, Hall County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 502 FOR and 235 AGAINST. Before the election, the City of Memphis, Hall County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for all alcoholic beverage sales including the sale of mixed beverages.

An election was held for the City of Ropesville, Hockley County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 95 FOR and 51 AGAINST. Before the election, the City of Ropesville, Hockley County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of beer and wine for off-premises consumption.

An election was held for the City of Campbell, Hunt County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 157 FOR and 122 AGAINST. Before the election, the City of Campbell, Hunt County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of beer and wine for off-premises consumption.

ADDENDUM E (Continued)

An election was held for the City of Greenville, Hunt County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages for off-premises consumption only." The issue PASSED by a vote of 5,626 FOR and 2,686 AGAINST. Before the election, the City of Greenville, Hunt County, was for the most part "wet" for the sale of all alcoholic beverages for off-premises consumption and after the election is now "wet" throughout for such sales.

An election was held for the City of Stinnett, Hutchinson County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages for off-premises consumption only." The issue PASSED by a vote of 513 FOR and 235 AGAINST. Before the election, the City of Stinnett, Hutchinson County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of all alcoholic beverages for off-premises consumption.

An election was held for the City of Stinnett, Hutchinson County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 544 FOR and 207 AGAINST. Before the election, the City of Stinnett, Hutchinson County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of all alcoholic beverages including mixed beverages.

An election was held for the City of Crandall, Kaufman County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 1,108 FOR and 606 AGAINST. Before the election, the City of Crandall, Kaufman County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of beer and wine for off-premises consumption.

An election was held for the City of Crandall, Kaufman County, on November 3, 2020, on the issue of "the legal sale of mixed beverages in restaurants by food and beverage certificate holders only." The issue PASSED by a vote of 1,324 FOR and 381 AGAINST. Before the election, the City of Crandall, Kaufman County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of mixed beverages in restaurants by food and beverage certificate holders.

An election was held for Justice of the Peace Precinct 2, Kerr County, on November 3, 2020 on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 5,636 FOR and 1,226 AGAINST. Before the election, Justice of the Peace Precinct 2, Kerr County, was "wet" only for the sale of beer and wine for off-premises consumption and after the election is now "wet" for all alcoholic beverage sales including mixed beverages.

A countywide election was held for Mason County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages, including mixed beverages." The issue PASSED by a vote of 1,781 FOR and 641 AGAINST. Before the election, Mason County was "wet" only for the sale of "beer" for off-premises consumption and after the election is now "wet" for the sale of all alcoholic beverages including mixed beverages.

An election was held for the City of Appleby, Nacogdoches County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 187 FOR and 82 AGAINST. Before the election, the City of Appleby, Nacogdoches County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for all alcoholic beverage sales including the sale of mixed beverages.

An election was held for the City of Frost, Navarro County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 166 FOR and 56 AGAINST. Before the election, the City of Frost, Navarro County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for all alcoholic beverage sales including the sale of mixed beverages.

ADDENDUM E (Continued)

An election was held for the City of Franklin, Robertson County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 447 FOR and 180 AGAINST. Before the election, the City of Franklin, Robertson County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of beer or wine for off-premises consumption.

An election was held for the City of Franklin, Robertson County, on November 3, 2020, on the issue of "the legal sale of mixed beverages in restaurants by food and beverage certificate holders only." The issue PASSED by a vote of 478 FOR and 150 AGAINST. Before the election, the City of Franklin, Robertson County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of mixed beverages in restaurants by food and beverage certificate holders.

An election was held for the City of Mount Enterprise, Rusk County, on November 3, 2020, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 146 FOR and 85 AGAINST. Before the election, the City of Mount Enterprise, Rusk County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of beer and wine for off-premises consumption.

An election was held for the City of Bedford, Tarrant County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 19,403 for and 4,708 AGAINST. Before the election, the City of Bedford, Tarrant County, was only "wet" for the sale of mixed beverages and for the sale of beer and wine for off-premises consumption and after the election is "wet" for all alcoholic beverage sales including mixed beverages.

An election was held for the City of Hurst, Tarrant County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages for off-premises consumption only. The issue PASSED by a vote of 11,865 FOR and 5,012 AGAINST. Before the election, the City of Hurst, Tarrant County, was "wet" for the sale of beer and wine for off-premises consumption and for the sale of mixed beverages in restaurants by holders of food and beverage certificates, and after the election remains "wet" for the sale of mixed beverages in restaurants by holders of food and beverage certificates but is now "wet" for the sale of all alcoholic beverages for off-premises consumption.

An election has held for Justice of the Peace Precinct 3, Uvalde County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 463 FOR and 427 AGAINST. Before the election, Justice of the Peace Precinct 3, Uvalde County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for all alcoholic beverage sales including the sale of mixed beverages.

An election was held for Justice of the Peace Precinct 3, Wilson County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 405 FOR and 77 AGAINST. Before the election, Justice of the Peace Precinct 3, Wilson County, was "wet" in part of the sale of all alcoholic beverages, and after the election is now "wet" throughout for such sales.

An election was held for Justice of the Peace Precinct 4, Wilson County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 1,378 FOR and 257 AGAINST. Before the election, Justice of the Peace Precinct 4, Wilson County, was "wet" in part of the sale of all alcoholic beverages, and after the election is now "wet" throughout for such sales.

An election was held for the City of Olney, Young County, on November 3, 2020, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 728 FOR and 442 AGAINST. Before the election, the City of Olney, Young County, was "dry" for all alcoholic beverage sales and after the election is now "wet" for the sale of all alcoholic beverages including mixed beverages.

ADDENDUM E (Continued)

Elections Held May 1, 2021

An election was held for the City of New Hope, Collin County, on May 1, 2021, on the issue of "the legal sale of beer and wine." The issue PASSED by a vote of 86 FOR and 37 AGAINST. The City of New Hope, Collin County, was "dry" for all alcoholic beverage sale before the election and after the election is now "wet" for the sale of beer and wine.

An election was held for Justice of the Peace Precinct 4, Palo Pinto County, on May 1, 2021, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote 316 FOR and 104 AGAINST. Justice of the Peace Precinct 4, Palo Pinto County, was "wet" in part for the sale of all alcoholic beverages except mixed beverages before the election and after the election is now "wet" for the sale of all alcoholic beverages including mixed beverages."

An election was held for the City of Brock, Parker County, on May 1, 2021, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote 79 FOR and 41 AGAINST. The City of Brock, Parker County, was "dry" for all alcoholic beverage sales before the election and after the election is now "wet" for the sale of all alcoholic beverages including the sale of mixed beverages.

An election was held for the City of Clarksville, Red River County, on May 1, 2021, on the issue of "the legal sale of beer and wine for off-premises consumption only." The issue PASSED by a vote of 262 FOR and 45 AGAINST. The City of Clarksville, Red River County, was "dry" for all alcoholic beverage sales before the election and after the election is now "wet" for the sale of beer and wine for off-premises consumption.

An election was held for the City of Clarksville, Red River County, on May 1, 2021, on the issue of "the legal sale of mixed beverages in restaurants by food and beverage certificate holders only." The issue PASSED by a vote of 266 FOR and 42 AGAINST. The City of Clarksville, Red River County, was "dry" for all alcoholic beverage sales before the election and after the election is now "wet" for the sale of mixed beverages in restaurants by food and beverage certificate holders.

An election was held for the City of Center, Shelby County, on May 1, 2021, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 67 FOR and 15 AGAINST. The City of Center, Shelby County, was wet for the sale of all alcoholic beverages for off-premises consumption before the election and after the election is now "wet" for the sale of all alcoholic beverages including mixed beverages."

An election was held for the Village of Webberville, Travis County, on May 1, 2021, on the issue of "the legal sale of all alcoholic beverages including mixed beverages." The issue PASSED by a vote of 17 FOR and 3 AGAINST. The Village of Webberville, Travis County, was "wet" only for the sale of beer before the election and after the election is now "wet" for the sale of all alcoholic beverages including mixed beverages.

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM F.1
DETAIL STATEMENT OF COLLECTIONS
For the Fiscal Years Ended August 31, 2020 and August 31, 2021

	2020	2021	Increase (Decrease)
LICENSE & PERMIT FEES			,
Alcoholic Beverage Permits	\$71,563,037	\$75,008,631	\$3,445,594
TAXES			
Collected on Audits	\$120,762	\$251,886	\$131,124
Direct Liquor Tax	0	0	0
Excise Tax-Distilled Spirits	107,957,659	119,516,165	11,558,506
Excise Tax-Wine	17,254,835	18,701,865	1,447,030
Excise Tax-Malt Liquor	14,661,435	13,435,142	(1,226,293)
Excise Tax-Beer	108,176,707	111,269,868	3,093,161
Airline Beverage Tax	0	0	0
TOTAL TAXES	\$ 248,171,398	\$263,174,926	\$15,003,528
CONFISCATED LIQUOR SALES	\$150	0	(\$150)
MISCELLANEOUS			
Fines	\$1,153,200	\$322,700	(\$830,500)
Admin Fees-Ports	4,617,891	4,442,238	(175,653)
Admin Fees-Licensing	19,450	29,600	10,150
Server Training Fees	817,945	882,765	64,820
Label Approval	662,025	713,150	51,125
Bond Forfeitures	249,774	46,353	(203,421)
Other Miscellaneous Revenue	119,390	229,628	110,238
TOTAL MISCELLANEOUS	\$7,639,675	\$6,666,434	(\$973,241)
Unassigned Revenue*	\$798,782	\$692,431	(\$106,351)
TOTAL REVENUE	\$328,173,042	\$345,542,422	\$17,369,380
Cigarette Tax	579,389	480,981	(98,408)
TOTAL REVENUE COLLECTED	\$328,752,431	\$346,023,403	\$17,270,972

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM F.2 PER CAPITA CONSUMPTION For Fiscal Year Ending August 31, 2021

	Total Tax Collections	Total Gallons	Per Capita Consumption
Distilled Spirits	\$118,144,884	49,227,035	1.67
Wine	18,508,193	73,317,584	2.49
Malt Liquor	13,876,671	70,084,197	2.38
Beer	113,191,408	584,823,444	19.87
Total	\$263,721,156	777.452.260	26.41

NOTE: Statistics based on tax collections by the Tax Section and population estimates from the Texas Comptroller of Public Accounts 'Economic and Population Forecast Summary for fiscal year 2021 of 29,438,040 Texas inhabitants.

ADDENDUM F.3 HISTORICAL SUMMARY OF REVENUE COLLECTIONS For the Fiscal Year Ended August 31, 2021

Fiscal Year	Revenue
1935 - 2011	\$10,599,493,845
2012	279,502,043
2013	271,319,662
2014	290,913,091
2015	289,415,513
2016	306,266,319
2017	302,533,024
2018	317,808,468
2019	314,680,698
2020	328,752,431
2021	346,083,476
TOTAL REVENUE	\$13,646,768,570

TEXAS ALCOHOLIC BEVERAGE COMMISSION (458)

ADDENDUM G INVENTORY OF CONFISCATED ALCOHOLIC BEVERAGES For Fiscal Year Ending August 31, 2021

ENFORCEMENT	Distilled Spirits				Wine		Malt Liquor		Beer			
REGION	200 ml	375 ml	750 ml	Liter	Other	750 ml or Less	Other	12 oz	Other	12 oz	16 oz	Other
Lubbock	3	0	25	47	30	2	1	6	8	799	0	31
Arlington	0	2	69	14	61	1	0	1	1	55	0	5
Houston	0	11	112	25	95	40	0	0	25	707	27	27
Austin	2	3	63	37	119	8	1	5	12	2315	10	24
San Antonio	0	0	27	42	52	6	3	0	12	521	0	18
Total	5	16	296	165	357	57	5	12	58	4,397	37	105

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Please visit our web site at www.tabc.texas.gov for more information about the Texas Alcoholic Beverage Commission.