



Texas Alcoholic Beverage Commission
Seller/Server Training Section



Training Together

Responsible Alcohol Service Saves Lives

January, 2002

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Special points of interest:

- Seller Training Seminar Dates
- Registration Information and Forms
- Seller Training Seminars Agenda
- Verification of Certification Status Online
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Winter 2002 Seller Training Seminar Dates Are Set — Mark Your Calendars

THE AMAZING SURVIVOR'S GUIDE FOR

SELLER TRAINING SCHOOLS AND TRAINERS



Gear-up For The Seller/Training Winter 2002 Seminars

Want to learn how to survive the paperwork and become a more effective trainer while earning six (6) Continuing Education hours for yourself and your trainers?

Then gear-up for another round of Seller/Training seminars. The Texas Alcoholic Beverage Commission Seller Training Section will be traveling around the State to discuss training

techniques, skills in the correct way to complete paperwork, desktop audits, share YOUR most successful training methods and techniques, and a

panel discussion with TABC

Enforcement, Compliance, and Seller/Training.

There is limited seating in our facilities and we must know how many are planning to attend. Register and PLEASE register early.

We have posted the locations, direction maps, and the registration form on our website. The site is found at www.tabc.state.tx.us/sellertraining.

Who Should Attend?

Anybody who trains for the Texas Alcoholic Beverage Commission's Seller/Server Certification.

You may register online at the above web address or complete and mail or fax the inserted registration form.

2002 Dates

- February 5....Laredo
- February 12....El Paso
- February 20....Ft Worth
- February 21....Mesquite
- February 26....Lubbock
- March 5.....Austin
- March 7.....Houston

Seminar 2002 Agenda

8:30— 9:00	Registration
9:00— 9:10	Welcome and Introductions.
9:10—10:15	Training Techniques and Classroom Management
10:15—10:30	Break
10:30—11:45	Work groups
11:45— 1:00	Lunch
1:00— 2:00	Sharing between schools. Bring one idea, visual aid, so forth to share with group. Discuss what works for you.
2:00— 3:30	Discussion/question period with Enforcement, Compliance, Seller/Training.

Verify Certification Status Online

It is now possible for you to verify a trainee's certification on the Seller Training web site. Simply type in www.tabc.state.tx.us/sellertraining in the address area of your web browser and hit enter.

The Employee Inquiry box appears (as shown on the right). Type in the information as required.

For School/Programs to verify certification of one of their trainees you will need:

- Your School/Program number (this is the number that has six digits that look like 000-000). When you type these numbers into the first blank, do not put the dash or spaces.
- The date that your school was approved or renewed. When you en-

ter this information, you MUST put in eight digits, no dashes or slashes, no spaces, and the complete year. EX: May 1, 2001 will appear as 05012001.

- The trainee's (employee's) Social Security Number. Do not put any spaces or dashes.
- Then enter the employee's date of birth. When you enter this information, you MUST put in eight digits, no dashes or slashes, no spaces, and the complete year. EX: May 1, 2001 will appear as 05012001.

Then you can print out the screen.

For Retailers:

Follow the same procedure as above, substitute your license/permit no. and the latest license issued date (found on our license/permit).

Employee Inquiry

1. Retailer/School, enter your:

License/Permit No: (MB123456) OR
School/Program No: (123456)

(N 123456)

License or Program Issued Date:

(mmddyyyy)

2. Next, enter the:

Employee SSN:

(999999999)

Employee Date of Birth:

(mmddyyyy)

3. Press or

(All fields are required)

DESK TOP AUDITS

Periodically Seller Training sends you a computer printout requesting that you send copies of the certificates listed on the printout. The reason we do this is because our database is unable to account for these certificate numbers. In other words these certificate numbers are not assigned to a trainee in our records.

Seller Training is wanting to determine why these certificates are still outstanding. Is the reason one of the following; a Report of Seller Training has

not been filed with Seller Training, the report is lost in the mail, these certificates were voided, these certificates are lost, and many other reasons?

When you receive one of these letters please do not despair. Go through the list, determine the problem, and send Seller Training these items:

- Copies of the requested certificates. If the requested certificates are in numerical order and have NOT been issued, you make a copy of

the first and last number in the same number sequence and note that the certificates between these numbers have not been issued.

- Copies of the requested certificates and a Report of Seller Training and with the trainers original signature for all outstanding certificates that were issued to the same class on the same date at the same time.
- Copies of any of the requested certificates that do not fall into either of these categories with an explanation.

The Texas Legislature Has NOT Made Seller/Server Certification Training Mandatory

The Headquarters office in Austin and the District offices around the state have been receiving phone calls from retailers, seller/servers, and other interested parties asking if seller/server training is mandatory in Texas. We have determined that the misunderstanding comes from the new TABC Rules instituted in September 2000.

Chapter 50.11 of the Texas Alcoholic Beverage Commission Rules established a mandatory participation in seller/server training for licensees/permittees who violate certain provisions of the Alcoholic Beverage Code or Rules. Otherwise the seller training is voluntary and still holds the same incentives as in the past.

REMEMBER:

Do not, in your advertising or communications, state to clients or potential clients that seller/server training is mandatory. It is only mandatory under the conditions established under TABC Rule Chapter 50.11 of the Texas Alcoholic Beverage Commission.

NEWS YOU CAN USE

Underage Alcohol Use

Alcohol-Related Fatalities

Approximately 240,000 to 360,000 of the nation's 12 million current undergraduates will ultimately die from alcohol-related causes.

According to national data, drowning is the leading cause of injury-related death among adolescents and young adults. Factors contributing to youth drowning include alcohol which can severely affect a swimmer's coordination and judgment. Forty to 50 percent of young males who drown were drinking when they died, and an equal percentage of all diving accidents are alcohol related.

Physical and Mental Health

People who begin drinking before the age of 15 are four times more likely to develop alcohol dependence than those who wait until age 21. Each additional year of delayed drinking onset reduces the probability of alcohol dependence by 14 percent.

Adolescents who drink heavily assume the same long-term health risks as adults who drink heavily. This means they are at increased risk of developing cirrhosis of the liver, pancreatitis, hemorrhagic stroke, and certain forms of cancer.

Academic Performance



Academic Performance problems

Alcohol is implicated in more than 40 percent of all college academic problems and 28 percent of all college dropouts. At both two and four year colleges, the heaviest drinkers make the lowest grades.

Ninety-five percent of violent crime on college campuses is alcohol related, and 90 percent of college rapes involve alcohol use by the victim and/or assailant.

Sources: Consequences of Underage Alcohol Use www.health.org

GHB (gammahydroxybutyrate acid) AKA: Date rape drug

What is it?

GHB is a fast-acting central nervous system depressant. It is a COLORLESS and ODORLESS LIQUID with a salty taste, but it is also used in POWDER and CAPSULE forms. GHB is an illegal substance but it is increasingly used as a recreational drug and hallucinogen.

What Are the Effects of GHB?

GHB intensifies feelings of intoxication and may result in enhanced sexual feelings. It produces a similar feeling alcohol; combining it with alcohol exacerbates its effects. But the same dose of GHB can have different effects on different people, with serious, negative outcomes.

Is GHB Use Spreading?

The drug has surfaced in 27 states. Most cases have appeared in California, Florida, Georgia, New York, and TEXAS.

"Most cases have appeared in California, Florida, Georgia, New York, and TEXAS"

Source: *GHB Questions and Answers Fact Sheet* www.health.org

Consequences of Binge Drinking

Alcohol poisoning – a severe and potentially fatal physical reaction to an alcohol overdose – is the most serious consequence of binge drinking. When excessive amounts of alcohol are consumed, the brain is deprived of oxygen.

The struggle to deal with an overdose of alcohol and lack of oxygen will eventually cause the brain to shut down

the voluntary functions that regulate breathing and heart rate.

If a person is known to have consumed large quantities of alcohol in a short period of time, symptoms of alcohol poisoning include:

- Vomiting
- Unconsciousness

- Cold, clammy, pale, or bluish skin
- Slow or irregular breathing (less than eight breaths a minute or 10 or more seconds between breaths).

Source: *Binge drinking in adolescents and college students* www.health.org

**TEXAS ALCOHOLIC BEVERAGE COMMISSION
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We're on the Web!
[www.tabc.state.tx.us/
sellertraining](http://www.tabc.state.tx.us/sellertraining)

Mailing Address Line 1
Mailing Address Line 2
Mailing Address Line 3
Mailing Address Line 4
Mailing Address Line 5

Take Note: Reminders from Debbie Dixon

- Mail your Reports of Seller Training (Form C-403) as soon as possible after teaching a class.
- Be sure to proofread your Reports of Seller Training (Form C-403) before submitting them. Date of birth, social security numbers, and certificate numbers are the categories where we find the most errors.
- Always put the certificate numbers in numerical order.
- Use the new Notice of Scheduled Training Session (Form C-404). This new form requires you to put a trainer number on the form.
- When submitting Notice of Scheduled Training Sessions



(Form C-404) and Notice of Cancellation Form (Form C-411), remember to complete all information. We cannot enter the forms without all blanks being filled. Take extra care to sign the form, to indicate the county in which the class will take place, to include the language in which the class will be taught, and all other information.

- Keep us informed (in writing) of any address changes, phone number changes, area code changes, or anything else that will help us stay in contact .

• I cannot say it often enough:
Proofread!

Charles Farias Of Corpus Christi Passes Away

Charles Farias, owner of Advanced Seller/Server Training in Corpus Christi, passed away on November 19, 2001.

Charles and his wife, Lydia, began their involvement with the Texas Alcoholic Beverage Commission's seller training in February of 1993.

His dedication to training and responsible alcohol service will be remembered by all who knew him. Our thoughts are with Lydia and their children.